

# **17**<sup>TH</sup> Annual Report **2021-22**

## GAUTAM EXIMITED

**REGISTERED OFFICE** 

PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195 GUJARAT, INDIA

#### **BOARD OF DIRECTORS**

Mr. Balasubramanian Raman	:	Managing Director / CFO
Mrs. Nagalaxmi Balasubramanian	:	Whole-Time Director
Mr. Manishkumar Bansnarayan Ray	:	Whole-Time Director
Mr. Shivkumar Janakiram Giddu	:	Independent Director
Mr. Umakant Kashinath Bijapur	:	Independent Director

#### **BOARDS' COMMITTEE**

AUDIT COMMITTEE		
Mr. Umakant Kashinath Bijapur	Mr. Shivkumar Janakiram Giddu	Mr. Balasubramanian Raman
Chairman	Member	Member
NOMINATION & REMUNERATION	ON COMMITTEE	

COMMIT Mr. Umakant Kashinath Bijapur Mr. Shivkumar Janakiram Giddu Chairman Member

Mr. Balasubramanian Raman Member

**STAKEHOLDER'S SHAREHOLDERS &** INVESTOR GRIEVANCES COMMITTEE Mr. Umakant Kashinath Bijapur Mr. Shivkumar Janakiram Giddu Chairman Member

Mr. Balasubramanian Raman Member

#### **REGISTRAR & SHARE TRANSFER AGEN**

**BIGSHARE SERVICES PRIVATE LIMITED** E-3 ANSA INDUSTRIAL ESTATESAKI VIHAR ROAD SAKINAKA MUMBAI - 400 072, MAHARASHTRA, INDIA Tel: +91 22 62638200 Fax: +91 22 62638299, Email: ipo@bigshareonline.com

Website: www.bigshareonline.com

#### **STATUTORY AUDITOR**

- 103, Tirupati Towers, G.I.D.C. Char Rasta, Vapi - 396195, Gujarat C D KHAKHKHAR & CO.,

#### **BANKERS' TO THE COMPANY**

Kotak Mahindra Bank Limited and DBS Bank India Limited

#### **REGISTERED OFFICE**

PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD - 396195, GUJARAT, INDIA Tele / Fax : 91-260- 2432998/ 91 260 2430106 E-mail : grrpl1850@gmail.com Website : www.gautamexim.com

#### 17<sup>TH</sup>ANNUAL GENERAL MEETING

**Date:** 01<sup>st</sup> September, 2022 Day : Thursday Time: 04:00 P.M. Venue: Plot No. 29, Pavitra, 2nd Floor, Opp. Sargam Society, Charwada Road, G.I.D.C., Vapi, Valsad - 396195, Gujarat, India

Index					
Particular	Page No.				
Company Information	1				
Notice	4				
Directors' Report	12				
Management Discussion and Analysis Report	25				
Independent Auditor's Report	31				
Balance Sheet	39				
Statement Of Profit &Loss	40				
Cash Flow Statement	41				
Notes Forming Part Of Financial Statements	50				
Attendance Slip And Form Mgt-11- Proxy Form	53 & 54				
Ballot Form	55				

## Management Insight

#### **Key Managerial Personnel**

#### Chief Financial Officer: Mr. Balasubramanian Raman

#### **Company Secretary and Compliance Officer: Silky Shah**

#### Mr. Balasubramanian Raman, Managing Director & Chief Financial Officer

Mr. Balasubramanian Raman, aged 72 years, is the promoter, Managing Director and Chief Financial Officer of the company. He has been appointed as the director since 2005 and designated as a Managing Director of the company with effect from 01st May, 2017, and as Chief Financial Officer of the Company with effect from 1<sup>st</sup> March, 2020. He is a Certified Management Consultant and is a member of Institute of Management Consultants of India. He heads Marketing and Finance department of the Company. His scope of work includes the overall management of the company, Mr. Balasubramanian Raman have experience of more than 32 years in the field of Paper Industry.

#### Mrs. Nagalaxmi Balasubramanian, Whole-time Director

Mrs. Nagalaxmi Balasubramanian, aged 68 years, is the promoter and Whole Time Director of the company. She has been appointed as the director since 2005 and designated as a Whole Time Director of the company with effect from May 01, 2017. She holds a Bachelor of Science and Education Degrees from Bangalore University and looks after the Administration Department of the Company.

#### Mr. Manishkumar Bansnarayan Ray Whole-time Director

Mr. Manishkumar Bansnarayan Ray, aged 39 years, is whole Time Director of the Company with effect from 29<sup>th</sup> August, 2018. He has completed his bachelor's in commerce. He is having valuable experience in procurement of waste paper, marketing of various grades of finished paper.

#### Mr. Umakant Kashinath Bijapur, Independent Director

Mr. Umakant Kashinath Bijapur, aged 66 years, Associated with the Company with effect from 28<sup>th</sup> April 2017. He, retired as Chief General Manager of Bank of Baroda and has 36 years of Banking experience in India and abroad.

#### Mr. Shivkumar Janakiram Giddu, Independent Director

Mr. Shivkumar Janakiram Giddu, aged 68 years, associated with the Company since 28<sup>th</sup> April 2017. He has been appointed as the Non-Executive Independent Director of the Company. He has a varied experience in hospitality industries, infrastructure projects, MSME industries, manufacturing variety of products and has been at the helm of affairs of organizational structure contributing his knowledge and experience in finance, marketing, administration, etc. of a reputed company in Gujarat.

#### Miss Silky Shah Company Secretary

Silky B Shah, has been appointed as the Company Secretary of the Company with effect from May 01, 2017. She has completed Master of Commerce from Veer Narmad South Gujarat University, Surat. She is a qualified Company Secretary by profession and has completed Professional Programme from the Institute of Company Secretaries of India. She is entrusted with the responsibility of handling corporate secretarial functions of the Company.

## **Some Trends – Financials Standalone**



**Revenue (Rs. In Lakhs)** 

### Profit Before Tax & Profit After Tax (Rs. In Lakhs)

Year	F.Y 2019	<b>F.Y 2020</b>	F.Y 2021	<b>F.Y 2022</b>
РВТ	232.51	89.11	86.60	136.70
РАТ	157.72	67.11	65.87	100.07



## Notice

NOTICE IS HEREBY GIVEN THAT THE 17<sup>TH</sup> ANNUAL GENERAL MEETING (AGM) OF THE MEMBERS OF GAUTAM EXIM LIMITED (THE COMPANY) WILL BE HELD ON **THURSDAY**, **THE 01<sup>st</sup> DAY OF SEPTEMBER**, 2022 AT 04:00 P.M. AT PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA TO TRANSACT THE FOLLOWING BUSINESS:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2022 and the Reports of the Board of Directors and the Auditors thereon.
- 2. To appoint a Director in place of Mr. Balasubramanian Raman (DIN: 00410443), who retires by rotation and being eligible offers himself for re-appointment.

By order of the Board of Directors BALASUBRAMANIAN RAMAN Managing Director DIN: 00410443

Date: 30/07/2022 Place: Vapi

#### **Registered Office:**

PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA

#### NOTES:

- (1) **PROXY**: A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING MAY APPOINT A PROXY TO ATTEND AND, ON POLL, TO VOTE INSTEAD OF HIMSELF/HERSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING THE PROXY IN ORDER TO BE EFFECTIVE, MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING. A PERSON CAN ACT AS PROXY ON BEHALF OF MEMBERS NOT EXCEEDING 50 (FIFTY) AND HOLDING IN AGGREGATE NOT MORE THAN 10 (TEN) PERCENT OF THE TOTAL SHARE CAPITAL OF THE COMPANY.
- (2) ATTENDANCE SLIP & ANNUAL RETURN: Members / proxies / authorized representatives should bring their copy of the Annual Reports and Financial Statements along with their Attendance Slip attached herewith duly filled and signed in accordance with specimen signatures registered with the company to attend the meeting.

Members who hold shares in dematerialized form are requested to bring their attendance slips duly completed and signed mentioning therein details of their DP ID and Client ID/ Folio No.

- (3) AUTHORISED REPRESENTATIVE: Corporate members intending to send their authorized representatives to attend the meeting pursuant to Section 113 of the Companies Act, 2013 are requested to send to the company, a certified copy of the relevant Board Resolution together with their respective specimen signatures authorizing their representative(s) to attend and vote on their behalf at the Meeting.
- (4) **CLOSURE OF BOOKS**: Register of Members and the Share Transfer Books of the Company will remain closed from **Thursday**, the 25<sup>th</sup> August, 2022 to Thursday, the 01<sup>st</sup> September, 2022 (both days inclusive).
- (5) NRI SHAREHOLDER : The non-resident Indian shareholders are requested to inform the company immediately about:
  - 1. The change in the residential status on return to India for Permanent settlement.
  - 2. The particulars of NRO bank account in India if not furnished Earlier.
- (6) NOMINATION: Members are entitled to make nomination in respect of the shares held by them in physical form. Members desirous of making nominations may send their request in Form SH.13 in duplicate to the Registrars and Share Transfer Agents (RTA) of the Company. Members may obtain a blank Form SH.13 upon request to the Company or its RTA.

(7) UPDATION OF MEMBERS' DETAILS: The Format of the Register of Members prescribed by the Ministry of Corporate Affairs under the Companies Act, 2013 requires the Company/Registrars and Transfer Agents to record additional details of Members, including their Permanent Account Number details ("PAN"), email address, bank details for payment of dividend, etc. Further, the Securities and Exchange Board of India ("SEBI") has mandated the submission of PAN by every participant in the securities market.

Members holding shares in electronic form are requested to submit the details to their respective Depository Participant or contact our Registrar and Transfer Agent i.e. Bigshare Services Private Limited.

- (8) **REGULATION 36:** Additional Information, pursuant to Regulation 36 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015, in respect of the directors seeking appointment/ re-appointment at the Annual General Meeting, is furnished as annexure to the Notice. The directors have furnished consent /declaration for their appointment/ reappointment as required under the Companies Act, 2013 and the rules there under.
- (9) DISPATCH OF ANNUAL REPORT: Pursuant to the provisions of Sections 101 and 136 of the Act read with the Companies (Accounts) Rules, 2014 Annual Report for the Financial Year 2021-22, the notice of the 17<sup>th</sup> Annual General Meeting along with Attendance Slip and Proxy form, are being sent by electronic mode to all the members whose e-mail addresses are registered with the Company/ Depository Participant(s) unless a member has requested for a physical copy of the document. For members who have not registered their email addresses, physical copies of the Documents are being sent by the permitted mode.
- (10) INTIMATION OF CHANGE IN THE DETAILS: Members holding shares in electronic form are requested to intimate immediately any change in their address or bank mandates to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form are requested to advise any change in their address or bank mandates immediately to the Company or contact our Registrar and Transfer Agent i.e. Bigshare Services Private Limited (Mumbai). Members are encouraged to utilize the Electronic Clearing System (ECS) for receiving dividends (If any).
- (11) COMPLIANCE UNDER REGULATION 136(1): The Annual Report of the Company will be available on the Company's website, http://www.gautamexim.com and on the website of respective Stock Exchange where the equity shares of the Company are listed, www.bsesme.com. As per Section 136(1), the physical copies of the aforesaid documents will also be available at the Company's registered office for inspection during normal business hours on working days. Members who require communication in physical form in addition to e-communication, or have any other queries, may write to us at cs@gautamexim.com.
- (12) **REGISTERS**: The Register of Directors and Key Managerial Personnel and their shareholding, maintained under Section 170 of the Companies Act, 2013 and the Register of Contracts or Arrangements in which Directors are interested, maintained under Section 189 of the Companies Act, 2013, will be available for inspection by the members at the Annual General Meeting.
- (13) JOINT-HOLDER: In case of Joint holder's attending the meeting, the Joint-holder's who is higher in the order will be entitled to vote at the meeting.
- (14) ROUTE MAP: A route map showing direction to reach the venue of the meeting is given at the end of this Notice.

#### (15) INFORMATION AND OTHER INSTRUCTIONS RELATING TO E-VOTING ARE AS UNDER;

- I. In compliance with the provision of section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), the company is pleased to provide members facility to exercise their right to vote at the Annual General Meeting (AGM) by electronic means and the items of business as detailed in this Notice may be transacted through e-voting services provided by National Securities Depository Limited (NSDL).
- II. The e-voting period begins on Monday, 29<sup>th</sup> August, 2022 at 10:00 am and ends on Wednesday, 31<sup>st</sup> August, 2022 at 5.00 pm. During this period, shareholders of the Company, holding shares either in physical form or in dematerialized form, as on cut-off date of Friday, 19<sup>th</sup> August, 2022, may cast their votes electronically. The e-voting module shall be disabled by NSDL for voting thereafter.
- III. Mr. Vishal Dewang, Practicing Company Secretary has been appointed as the Scrutinizer for conducting the remote e-voting process as well as the voting through Poll Paper, in a fair and transparent manner.
- IV. Voting rights shall be reckoned on the paid up value of share registered in the name of the members as on the cut-off date i.e. 19<sup>th</sup> August, 2022.

- V. A person, whose name is recorded in the register of members as on the cut-off date, i.e. 19<sup>th</sup> August, 2022 only shall be entitled to avail the facility of remote e-voting/voting.
- VI. The Scrutinizer, after scrutinizing the votes cast at the meeting (polling paper) and through remote e-voting, will not later than 48 hours of conclusion of the Meeting, make a consolidated scrutinizer's report shall be placed on the website of the Company. The results shall be communicated to the stock Exchange.
- VII. Subject to receipt of requisite number of votes, the Resolutions shall be deemed to be passed on the date of the Meeting i.e. **01**<sup>st</sup> **September**, **2022**.

#### VIII. Instructions for e-voting are as under:

Pursuant to provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, the Company is pleased to provide members facility to exercise their right to vote at the Annual General Meeting (AGM) by electronic means and the **business may be transacted through e-Voting Services. The facility of casting the votes by the members using an electronic voting system from a place other than venue of the AGM ("remote e-voting") will be provided by National Securities Depository Limited (NSDL).** 

The Company has approached NSDL for providing e-voting services through our e-voting platform. In this regard, your Demat Account/Folio Number has been enrolled by the Company for your participation in e-voting on resolution placed by the Company on e-Voting system.

The Notice of the Annual General Meeting (AGM) of the Company inter alia indicating the process and manner of e-Voting process along with printed Attendance Slip and Proxy Form can be downloaded from the link <u>https://www.evoting.nsdl.com</u> or www.gautamexim.com

The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the **cut-off date** of **19<sup>th</sup> August**, **2022**. Any person, who acquires shares of the Company and become member of the Company after dispatch of the notice and holding shares as of the cut-off date i.e. **19<sup>th</sup> August**, **2022**, may obtain the login ID and password by sending a request at <u>evoting@nsdl.co.in</u> or jibu@bigshareonline.com.

The facility for voting through remote e-voting / ballot paper / Poling Paper shall be made available at the AGM and the members attending the meeting who have not cast their vote by remote e-voting shall be able to exercise their right at the meeting through ballot paper.

#### The procedure to login to e-Voting website consists of two steps as detailed hereunder:

#### Step 1: Access to NSDL e-Voting system

#### A) Login method for e-Voting for Individual shareholders holding securities in demat mode

In terms of SEBI circular dated December 9, 2020 on e-Voting facility provided by Listed Companies, Individual shareholders holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and Depository Participants. Shareholders are advised to update their mobile number and email Id in their demat accounts in order to access e-Voting facility.

#### Login method for Individual shareholders holding securities in demat mode is given below:

#### Type of shareholders : Individual Shareholders holding securities in demat mode with NSDL.

#### Login Method

1. Existing **IDeAS** user can visit the e-Services website of NSDL Viz. <u>https://eservices.nsdl.com</u> either on a Personal Computer or on a mobile. On the e-Services home page click on the "**Beneficial Owner**" icon under "**Login**"

#### GAUTAM EXIM LIMITED

which is available under **'IDeAS'** section, this will prompt you to enter your existing User ID and Password. After successful authentication, you will be able to see e-Voting services under Value added services. Click on **"Access to e-Voting"** under e-Voting services and you will be able to see e-Voting page. Click on company name or **e-Voting service provider i.e. NSDL** and you will be re-directed to e-Voting website of NSDL for casting your vote during the remote e-Voting period.

- 2. If you are not registered for IDeAS e-Services, option to register is available at <u>https://eservices.nsdl.com</u>. Select **"Register Online for IDeAS Portal"** or click at <u>https://eservices.nsdl.com/SecureWeb/IdeasDirectReg.jsp</u>
- of web 3. Visit the e-Voting website NSDL. Open browser by typing the following URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholder/Member' section. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number hold with NSDL), Password/OTP and a Verification Code as shown on the screen. After successful authentication, you will be redirected to NSDL Depository site wherein you can see e-Voting page. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period.
- 4. Shareholders/Members can also download NSDL Mobile App "**NSDL Speede**" facility by scanning the QR code mentioned below for seamless voting experience.



#### Type of shareholders : Individual Shareholders holding securities in demat mode with CDSL.

#### Login Method

- Existing users who have opted for Easi / Easiest, they can login through their user id and password. Option will be made available to reach e-Voting page without any further authentication. The URL for users to login to Easi / Easiest are <u>https://web.cdslindia.com/myeasi/home/login</u>or <u>www.cdslindia.com</u> and click on New System Myeasi.
- 2. After successful login of Easi/Easiest the user will be also able to see the E Voting Menu. The Menu will have links of **e-Voting service provider i.e. NSDL**. Click on **NSDL** to cast your vote.
- 3. If the user is not registered for Easi/Easiest, option to register is available at <a href="https://web.cdslindia.com/myeasi/Registration/EasiRegistration">https://web.cdslindia.com/myeasi/Registration/EasiRegistration</a>
- 4. Alternatively, the user can directly access e-Voting page by providing demat Account Number and PAN No. from a link in <u>www.cdslindia.com</u> home page. The system will authenticate the user by sending OTP on registered Mobile & Email as recorded in the demat Account. After successful authentication, user will be provided links for the respective ESP i.e. **NSDL** where the e-Voting is in progress.

## Type of shareholders : Individual Shareholders (holding securities in demat mode) login through their depository participants.

Login Method : You can also login using the login credentials of your demat account through your Depository Participant registered with NSDL/CDSL for e-Voting facility. Upon logging in, you will be able to see e-Voting option. Click on e-Voting option, you will be redirected to NSDL/CDSL Depository site after successful authentication, wherein you can see e-Voting feature. Click on company name or e-Voting service provider i.e. NSDL and you will be redirected to e-Voting website of NSDL for casting your vote during the remote e-Voting period.

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at abovementioned website.

Helpdesk for Individual Shareholders holding securities in demat mode for any technical issues related to login through Depository i.e. NSDL and CDSL

Login type : Individual Shareholders holding securities in demat mode with NSDL

Helpdesk details: Members facing any technical issue in login can contact NSDL helpdesk by sending a request at evoting@nsdl.co.inor call at toll free no.: 1800 1020 990 and 1800 22 44 30

Login type : Individual Shareholders holding securities in demat mode with CDSL

Helpdesk details: Members facing any technical issue in login can contact CDSL helpdesk by sending a request at helpdesk.evoting@cdslindia.com or contact at 022- 23058738 or 022-23058542-43

## B) Login Method for e-Voting shareholders other than Individual shareholders holding securities in demat mode and shareholders holding securities in physical mode.

#### How to Log-in to NSDL e-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <u>https://www.evoting.nsdl.com/</u>.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
- 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen. Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <a href="https://eservices.nsdl.com/">https://eservices.nsdl.com/</a> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.
- 4. Your User ID details will be as per details given below :
  - a) For Members who hold shares in demat account with NSDL: 8 Character DP ID followed by 8 Digit Client ID (For example if your DP ID is IN300\*\*\* and Client ID is 12\*\*\*\*\* then your user ID is IN300\*\*\*12\*\*\*\*\*).

  - c) For Members holding shares in Physical Form: EVEN Number followed by Folio Number registered with the company (For example if folio number is 001\*\*\* and EVEN is 101456 then user ID is 101456001\*\*\*).
- 5. Your password details are given below:
  - a. If you are already registered for e-Voting, then you can use your existing password to login and cast your vote.
  - b. If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need enter the 'initial password' and the system will force you to change your password.
  - c. How to retrieve your 'initial password'?
    - i. If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
    - ii. If your email ID is not registered, your 'initial password' is communicated to you on your postal address.
- 6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - a. Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on <u>www.evoting.nsdl.com</u>.
  - b. "Physical User Reset Password?" (If you are holding shares in physical mode) option available on www.evoting.nsdl.com.
  - c. If you are still unable to get the password by aforesaid two options, you can send a request at <u>evoting@nsdl.co.in</u> mentioning your demat account number/folio number, your PAN, your name and your registered address.
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.

- 8. Now, you will have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

#### Step 2 : Cast your vote electronically on NSDL e-Voting system.

- 1. After successful login at Step 1, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 2. Select "EVEN" of company for which you wish to cast your vote during the remote e-Voting period..
- 3. Now you are` ready for e-Voting as the Voting page opens.
- 4. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
- 5. Upon confirmation, the message "Vote cast successfully" will be displayed.
- 6. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 7. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

## Process for those shareholders whose email ids are not registered with the depositories/ company for procuring user id and password and registration of e mail ids for e-voting for the resolutions set out in this notice:

- 1. In case shares are held in physical mode please provide Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) by email to (Company email id).
- 2. In case shares are held in demat mode, please provide DPID-CLID (16 digit DPID + CLID or 16 digit beneficiary ID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) to (Company email id). If you are an Individual shareholders holding securities in demat mode, you are requested to refer to the login method explained at step 1 (A) i.e. Login method for e-Voting for Individual shareholders holding securities in demat mode.

Alternatively shareholder/members may send a request to <u>evoting@nsdl.co.in</u> for procuring user id and password for evoting by providing above mentioned documents.

#### **General Guidelines for shareholders:**

- 1. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory (ies) who are authorized to vote, to the Scrutinizer by e-mail cs.vishal2009@gmail.com to with a copy marked to evoting@nsdl.co.in.
- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.

#### Please note the following:

A member may participate in the AGM even after exercising his right to vote through remote e-voting but shall not be allowed to vote again at the AGM.

A person, whose name is recorded in the register of members or in the register of beneficial owners maintained by the depositories as on the cut-off date only shall be entitled to avail the facility of remote e-voting as well as voting at the AGM through ballot paper.

The Chairman shall, at the AGM, at the end of discussion on the resolutions on which voting is to be held, allow voting with the assistance of scrutinizer, by use of ballot paper for all those members who are present at the AGM but have not cast their votes by availing the remote e-voting facility.

The Scrutinizer shall after the conclusion of voting at the general meeting, will first count the votes cast at the meeting and thereafter unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated scrutinizer's report of

the total votes cast in favour or against, if any, to the Chairman or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith

#### Other information:

- Your login id and password can be used by you exclusively for e-voting on the resolutions placed by the companies in which you are the shareholder.
- It is strongly recommended not to share your password with any other person and take utmost care to keep it confidential.

In case of any queries, you may refer to the Frequently Asked Questions (FAQs) for members and e-voting user manual for members available at the Downloads sections of <u>https://www.evoting.nsdl.com</u> or contact NSDL at the following toll free no.: 1800-222-990.

(16) All documents referred to in the accompanying Notice and the Explanatory Statement shall be open for inspection at the Registered Office of the Company between 10.30 a.m. to 12.30 p.m. on all working days, up to and including the date of the Annual General Meeting of the Company.

#### **REQUEST TO MEMBERS:**

Members are requested to send their question(s), if any, relating to the financial statements, shareholding, etc., to the Company Secretary/Chief Financial Officer at the Registered Office of the Company, on or before Wednesday, 31<sup>st</sup> August, 2022, so that the answers/details can be kept ready at the AGM.

By order of the Board of Directors BALASUBRAMANIAN RAMAN Managing Director DIN: 00410443

Date: 30/07/2022 Place: Vapi

#### **Registered Office:**

PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA

#### DETAILS OF DIRECTORS SEEKING APPOINTMENT / RE- APPOINTMENT AT THE ENSUING ANNUAL GENERAL MEETING (In Pursuance of Regulation 36 (3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

	1				
Name of Director	Balasubramanian Raman				
Designation	Managing Director				
Date of Birth	18/05/1950				
Original Date of Appointment in Gautam Exim Limited	05/08/2005				
Nationality	Indian				
Expertise in specific Functional areas	Mr. Balasubramanian Raman heads Marketing and Finance				
	department of the Company. His scope of work includes the				
	overall management of the company, Mr. Balasubramanian				
	Raman have experience of more than 31 years in the field of				
	Paper Industry.				
Qualifications	Member of Management consultants of India.				
Number of Shares held in the Company	1168650				
Directorship in the other listed Companies	Nil				
Membership / Chairmanship of Committees of the	Nil				
Board of other Listed Companies					
<b>Relationship between Director Inter se</b>	Relative (Husband) of Mrs. Nagalaxmi Balasubramanian				
	Raman, Whole Director.				
Terms and conditions of appointment	Mr. Balasubramanian Raman hold the office of				
	CFO/Managing Director for the period of 3 Years				
	commencing from 01 <sup>st</sup> May, 2022, he will be liable to retire				
	by rotation and he will get the remuneration for his office.				
	Other term and conditions will be applicable under mention				
	the appointment letter.				

#### **Route Map (Venue of Annual General Meeting)**

Google Maps

#### 20°22'59.0"N 72°55'01.3"E

PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA



## **Board's Report**

To, Dear Shareholders,

Your Directors take pleasure in presenting their 17<sup>th</sup> Annual Report on the business and operations of the company together with the audited financial statements for the Financial Year ended 31st March, 2022.

#### FINANCIAL RESULTS

The financial performance of the Company for the year ended on 31st March, 2022 and the previous financial year ended 31st March, 2021 is given below

Particulars	31st March 2022	31st March 2021
	<b>₹</b> in Lakhs	<b>₹</b> in Lakhs
Net Sales/Income from Business operations	37764.64	24765.74
Other Income	188.33	281.07
Total income	37952.97	25046.81
Less: Expense(Excluding depreciation)	37810.64	24952.28
Profit before Depreciation	142.34	94.52
Less: Depreciation	5.63	7.92
Profit before Exceptional & extra-ordinary items & Tax	136.70	86.60
Less: Exceptional Item	0	0
Add/Less: Extra Ordinary Items	0	0
Profit before Tax	136.70	86.60
Less: Deferred tax	-0.48	-0.97
Less: Wealth tax	0	0
Less: Income tax	37.11	21.70
Less: Previous year adjustment of income tax	0	0
Net Profit/ (Loss) after Tax for the year	100.07	65.87
Dividend(including Interim if any and final)		
Earnings per share(Basic)	3.25	2.14
Earnings per share(Diluted)	3.25	2.14

#### FINANCIAL PERFORMANCE

The performance of the company is note-worthy. The net profit of the company after taxation has increased to Rs. 1,00,07,080/- as compared to Rs. 65,87,145/- in the previous year (Net Profit Increased by 51.92%), while the turnover of the company has increased to Rs. 3,77,64,64,472 /- as compared to Rs. 2,47,65,73,982/- in the previous year (Turnover increased by 52.49%). Management of the company is striving hard by making more sincere efforts for better growth and prospects of the company in the future and to yield better returns for the members of the company.

DIVIDEND

Keeping in mind the overall performance and outlook for your Company, your Board of Directors doesn't declared dividends as the company is at growing stage and requires funds for expansion. Your Directors are unable to recommend any dividend for the year ended 31<sup>st</sup> March, 2022.

#### TRANSFER TO RESERVES

There is no requirement for transfer of the profit to the general reserves, therefore to provide an open-ended opportunity to utilize the profits towards the company's activities, during the year under review the Board have not considered it appropriate to transfer any amount to the general reserves.

#### DEPOSITS

Your Company has not accepted any public deposit within the meaning of provisions of section 73 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014 and there is no outstanding deposit due for repayment.

#### CHANGE OF ADDRESS OF REGISTETED OFFICE

During the year the address of the registered office of the Company has been changed within the local limit of the City/Town/Village from C7/57 59 Mirgasir Complex, Opp. Advance Complex, N. H. No. 8, GIDC, Vapi – 396195, Gujarat

to PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA

#### SUBSIDIARIES, JOINT VENTURES AND ASSOCIATES

The Company has no Subsidiaries, Joint Ventures and Associates as on the year ended 31st March, 2022.

#### **REGISTRAR & SHARE TRANSFER AGENTS**

The Company has appointed M/s Big Share Services Private Limited as its Registrar & Share Transfer Agent.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

The operations of the company are reviewed in a detailed report on the Management Discussion and Analysis is provided as a separate section in the Annual Report which forms part of the Board's Report as **Annexure-4**.



#### BOARD OF DIRECTORS AND KEY MANAGERIAL PERSONNEL INDEPENDENT DIRECTORS

The Board of Directors of the Company informs the shareholders of the Company about the changes in the composition of the Board of Directors of the company during the Financial Year 2021-22 as follows:

#### APPOINTMENT / CHANGE OF DIRECTOR

Mrs. Nagalaxmi Balasubramanian, (DIN: 00410495), Whole-time Director of the Company liable to retire by rotation has been re-appointed in 16<sup>th</sup> Annual General Meeting of the Company held on 13<sup>th</sup> August, 2021.

#### DIRECTORS LIABLE TO RETIRE BY ROTATION AND BE ELIGIBLE TO GET RE-APPOINTED

In accordance with the provisions of Section 152 and other applicable provisions if any of the Companies Act 2013 read with the Companies (Appointment and Qualification of Directors) Rules 2014 (including and statutory modification(s) or re-enactment(s) thereof for the time being in force) Mr. Balasubramanian Raman (Managing Director) is liable to retire by rotation at the ensuing Annual General Meeting (AGM) and being eligible, have offered himself for re-appointment, Accordingly, requisite resolution shall form part of the Notice convening the AGM.

#### **COMPOSITION OF BOARD OF DIRECTORS**

The composition and category of Directors is as follows:

Name of Directors	Category	DIN
Mr. Balasubramanian Raman	Promoter & CFO/Managing Director	00410443
Mrs. Nagalaxmi Balasubramanian	Promoter & Whole time Director	00410495
Mr. Manishkumar Bansnarayan Ray	Whole time Director	03512320
Mr. Shivkumar Janakiram Giddu	Independent Director (Non-Executive)	05213072
Mr. Umakant Kashinath Bijapur	Independent Director (Non-Executive)	07269181

#### MEETINGS OF THE BOARD

The Board meets at regular intervals to discuss and take a view on the Company's policies and strategy apart from other Board matters. The notice for the board meetings is given well in advance to all the Directors.

During the year, the Board of Directors met Four times and board meetings were held on the following dates as mentioned in the table:

SN	Date of Meeting	Board Strength	Directors Present
1	16/06/2021	5	4
2	15/07/2021	5	5
3	13/11/2021	5	5
4	08/03/2022	5	5

The intervening gap between the Meetings was within the period prescribed under the Companies Act, 2013 and SEBI (LODR) Regulations, 2015.

#### PRESENCE/ATTENDANCE OF DIRECTORS IN THE MEETINGS

SN	Name of Director	Bo	<b>Board Meeting</b>		Committee Meeting			AGM
		No of Meeting held	No of Meeting attended	%	No of Meeting held	No of Meeting attended	%	
1	Balasubramanian Raman	4	4	100	7	7	100	Yes
2	Nagalaxmi Balasubramanian Raman	4	4	100	0	0	0	Yes
3	Manishkumar Bansnarayan Ray	4	3	75	0	0	0	Yes

4	Giddu Janakiram Shivkumar	4	4	100	7	7	100	Yes
5	Umakant Kashinath Bijapur	4	4	100	7	7	100	Yes

#### DECLARATION BY INDEPENDENT DIRECTORS

The Company has received necessary declaration from each Independent Directors under Section 149(7) of the Companies Act, 2013, that he/she meets the criteria of independence as laid down in Section 149(6) of the Companies Act, 2013 and Regulation 25 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Board relies on their declaration of independence.

#### MEETINGS OF INDEPENDENT DIRECTORS

The Company's Independent Directors met at least once in every financial year without the presence of Executive Directors or management personnel. Such meetings are conducted informally to enable Independent Directors to discuss matters pertaining to the Company's affairs and put forth their views to the Lead Independent Director. During the year under review, the independent directors met on 08/03/2022 inter alia, to discuss:

- Evaluation of the performance of Non independent Directors and the Board of Directors as a whole.
- Evaluation of the performance of the chairman of the Company, taking into account the views of the Executive and Non-Executive directors.
- Evaluation of the quality, content and timeliness of flow of information between the management and the board that is necessary for the board to effectively and reasonably its duties.

#### DIRECTORS APPOINTMENT, REMUNERATION AND ANNUAL EVALUATION

The Company has devised a Policy for Directors; appointment and remuneration including criteria for determining qualifications, performance evaluation and other matters of Independent Directors, Board, Committees and other individual Directors which include criteria for performance evaluation of both non-executive directors and executive directors. The Company's Nomination & Remuneration policy which includes the Director's appointment & remuneration and criteria for determining qualifications, positive attributes, independence of the Director & other matters is attached as **Annexure-3** to this Report and the same is also available on the website www.gautamexim.com.

#### COMMITTEES OF THE BOARD

The Board of Directors has constituted three Committees, viz.

- 1. Audit Committee
- 2. Nomination and Remuneration Committee
- 3. Stakeholders' Relationship Committee

Details of all the Committees along with their composition, terms of reference and meetings held during the year are provided in **Annexure-5**.

#### DIRECTORS RESPONSIBILITY STATEMENT

Pursuant to the requirement under Section 134(3)(c) of the Companies Act, 2013, with respect to Directors' Responsibility Statement, your Directors confirm that:

- a) In the preparation of the annual accounts for the year ended March 31, 2022, the applicable accounting standards read with requirements set out under Schedule III to the Act, have been followed and there are no material departures from the same;
- b) The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2022 and of the profit of the Company for the year ended on that date;
- c) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The Directors have prepared the annual accounts on a 'going concern' basis;
- e) The Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and are operating effectively; and
- f) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

#### AUDITORS OF THE COMPANY

#### **STATUTORY AUDITORS**

At the Annual General Meeting held on 28/09/2019, M/s. C. D. KHAKHKHAR & CO., Chartered Accountants (FRN No. 141767W) was appointed as statutory auditors of the company to hold office till the conclusion of the Annual General Meeting to be held in the calendar year 2024.

There are no observations (including any qualification, reservation, adverse remark or disclaimer) of the Auditors in their Audit Report that may call for any explanation from the Directors. Further, the notes to accounts referred to in the Auditor's Report are self-explanatory.

#### SECRETARIAL AUDIT

Pursuant to the requirements of Section 204(1) of the Act and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed Mr. Vishal Dewang of Prop. of Vishal Dewang and Associates, Company Secretary in Practice to conduct the secretarial audit for the financial year 2021-22. The Secretarial Audit Report as received from Mr. Vishal Dewang, Company Secretary in Practice is appended as **Annexure-2** to this Report.

#### COMMENTS ON AUDITORS' REPORT

There are no qualifications, reservations, adverse remarks or disclaimers made by M/s. C D Khakhar & Co., Statutory Auditors in their Audit Report.

#### CORPORATE SOCIAL RESPONSIBILITY

The provisions of the CSR expenditure and Composition of the Committee as provided in the Section 135 of the Companies Act, 2013 is not applicable to the Company.

#### INTERNAL FINANCIAL CONTROLS

The Company has identified and documented all key internal financial controls, which impact the financial statements. The financial controls are tested for operating effectiveness through ongoing monitoring and review process of the management and independently by the Internal Auditors. In our view the Internal Financial Controls, affecting the financial statements are adequate and are operating effectively.

## MATERIAL CHANGES AND COMMITMENTS AFFECTING THE FINANCIAL POSITION OF THE COMPANY

No material changes and commitments affecting the financial position of the Company which have occurred between the end of the financial year of the Company to which the financial statements relate and the date of this Report.

#### DETAILS OF SIGNIFICANT AND MATERIAL ORDERS

During the financial year 2021-22, there were no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and Company's operations in future.

CORPORATE GOVERNANCE

The Corporate Governance requirements as stipulated under the of SEBI (LODR) Regulations, 2015 is not applicable to the company but the Company adheres to good corporate practices at all times.

#### EXTRACT OF ANNUAL RETURN

The copy of Annual Return as required under section 134(3) of the Companies Act, 2013, is available on Company's website i.e. <u>www.gautamexim.com</u> for the kind perusal and information.

#### INVESTOR EDUCATION AND PROTECTION FUND

During the year under review, there were no amounts, required to be transferred to the Investor Education and Protection Fund.



## PARTICULARS OF LOANS GIVEN, INVESTMENTS MADE, GUARANTEES GIVEN AND SECURITIES PROVIDED

During the year under review, no loans or guarantees have been given to any person or body corporate directly or indirectly and no investments have been made by the Company under Section 186 of the Companies Act, 2013.

#### **CONTRACTS AND ARRANGEMENTS WITH RELATED PARTIES**

The note for related party transactions –Particulars of transactions with related parties pursuant to Section 134 of the Act read with Rule of the Companies (Accounts) Rules, 2014 are given in Form AOC-2 and the same forms part of this report as

**Annexure-1.** There are no materially significant related party transactions made by the Company with promoters, key managerial personnel or other designated persons, which may have potential conflict with interest of the Company at large.

All Related Party Transactions were placed before the Audit Committee and the Board for approval. A policy on the related party Transitions was framed approved by the Board and posted on the Company's website <u>www.gautamexim.com</u>.

However, you may refer to Related Party transactions, as per the Accounting Standards, in the Notes forming part of financial statements.



#### PARTICULARS OF EMPLOYEES AND RELATED INFORMATION

There was no employee drawing remuneration in excess of limits prescribed under section 197(12) of the Companies Act, 2013 read with Rule 5(2) and 5(3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

#### HUMAN RESOURCE DEVELOPMENT

The Company is pleased to report that during the year under reporting, the industrial relations were cordial.

#### RISK MANAGEMENT

During the financial year under review, the company has identified and evaluated elements of business risk. Consequently, a Business Risk Management framework is in place. The Risk management framework defines the risk management approach of the company and includes periodic review of such risks and also documentation, mitigation controls, and reporting mechanism of such risks. The framework has different risk models which help in identifying risks trend, exposure, and potential impact analysis at a company level as also separately for business.

#### VIGIL MECHANISM & WHISTLE BLOWER

In pursuant to the provisions of section 177(9) & (10) of the Companies Act, 2013, a Vigil Mechanism for directors and employees to report genuine concerns has been established. The Vigil Mechanism Policy has been uploaded on the website of the Company i.e. www.gautamexim.com

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FOREIGN EXCHANGE EARNINGS AND OUTGO

The particulars required to be included in terms of Section 134(3)(m) of the Companies Act, 2013 with regard to Conservation of Energy, Technology absorption, Foreign Exchange earnings and outgo are given below:

#### A. Conservation of Energy:

The Company is not engaged in any type of production. Hence, there is no extra steps taken for energy saving. However, the Company is using electricity in office and regular steps have been taken to improve energy consumption. Further, during the year, your Company has not made any capital investment on energy conservation equipment. Your Company is using electricity as source of energy only.

#### **B.** Technology Absorption:

The project of your Company has no technology absorption, hence no particulars are offered.

#### C. Foreign Exchange Earning and Outgo:

The foreign exchange earnings was- Nil

The foreign exchange outgo was Rs. 319,45,56,497/- (USD \$ 2,81,23,894.80)

#### PREVENTION OF SEXUAL HARASSMENT OF WOMEN AT WORKPLACE

As per the requirements of the Sexual Harassment of women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 and rules made thereunder, your company has constituted Internal Complaints Committee (ICC) which is responsible for redressal of complaints related to sexual harassment. During the year under review, there were no complaints pertaining to sexual harassment.

#### **PROHIBITION OF INSIDER TRADING**

With a view to regulate trading in securities by the directors and designated employees, the Company has adopted a Code of Conduct for Prohibition of Insider Trading. INVESTOR GRIEVANCE REDRESSAL During the financial year under review, there were no pending complaints or share transfer cases as on 31st March 2022.

#### POLICIES ADOPTED BY THE COMPANY

Your company has adopted various policies for the smooth working of the company which are as follows:

#### ARCHIVAL POLICY

This policy deals with the retention and archival of the corporate record, these records are prepared by the employees of the company under this policy any material information relating to the company shall be hosted on the website of the company

for the investors and public and remain there for period of five year. The policy of the company for the access is available on the website i.e. <u>www.gautamexim.com</u>.

CODE OF CONDUCT OF BOARD OF DIRECTORS & SENIOR MANAGEMENT

Certain code of conduct is required from the senior management including the Board of Directors of the Company; they have to be abiding by the rules and laws applicable on the company for the good governance and business ethics. It describes their responsibility and accountability towards the company policy of the company relating to that is available for the access at the website i.e. <u>www.gautamexim.com</u>.

CODE OF CONDUCT OF INDEPENDENT DIRECTORS

Independent Directors are the persons who are not related with the company in any manner. A code of conduct is required for them for their unbiased comments regarding the working of the company. They will follow the code while imparting in any activity of the company policy deals with the code of conduct of the Independent Directors, their duties and responsibilities towards the company, is available at the website i.e. <u>www.gautamexim.com</u>.

#### DETERMINATION OF MATERIALITY OF INFORMATION & EVENTS

From the point of Listed entity, investors are expecting more and more information from the company, so under this policy the management of the company determines the material events of the company and disclose them for their investors. Under this policy company may decide all those events and information which are material and important that is compulsory to be disclosed for the investors about the company, policy related to this is available at the website <u>www.gautamexim.com</u>.

#### **INSIDER TRADING**

There are many information's that are important and price sensitive and required to be kept confidential on the part of the company, if the information is disclosed this will harm the image of the company, in the definition of the insider it will include all the persons connected with the company including all employees. The policy relating to this is available on the website of the company. This policy is applicable to all employees and KMP's of the company to not to disclose the confidential information of the company which affects the performance of the company, policy related to this available at <u>www.gautamexim.com</u>.

#### **NOMINATION AND REMUNERATION**

Based on the recommendations of the Nomination and Remuneration Committee, the Board has approved the Remuneration Policy for Directors, KMP and all other employees of the Company. As part of the policy, the Company strives to ensure that:

- a) The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate Directors of the quality required to run the Company successfully;
- b) Relationship between remuneration and performance is clear and meets appropriate performance benchmarks.
- c) Remuneration to Directors, KMP and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the Company and its goals. Policy relating to the nomination and remuneration of the company is available on the website <u>www.gautamexim.com</u>.

#### PRESERVATION OF DOCUMENTS

The Corporate records need to be kept at the places and manner defined under the Act, policy relating to that for the safe keeping of the documents is available on website <u>www.gautamexim.com</u>.

#### RELATED PARTY TRANSACTIONS

The Objective of the Policy is to set out: (a) The materiality thresholds for related party transactions; and (b) The manner of dealing with the transactions between the Company and its related parties based on the Act, your company adopted this policy for dealing with parties in a transparent manner available at the website <u>www.gautamexim.com</u>.

#### **RISK ASSESSMENT AND MANAGEMENT**

Risk is the part of the every one's life, while running any business there are many kind of risk is involved to minims the business risk and all the factors that will negativity effects the organization every company tries to follows a certain procedure for the forecasting of the risk and its management policy relating to this is available in the website <u>www.gautamexim.com</u>.

#### SECRETARIAL STANDARDS

The Company has complied with Secretarial Standards issued by the Institute of Company Secretaries of India on Board and General Meetings of the Company.

#### WHISTLE BLOWER AND VIGIL MECHANISM:

#### GAUTAM EXIM LIMITED

While running the big organization there are certain good and bad things may be happened in order to control the fraud, misconduct and malpractices this procedure is adopted by the company and reporting of this procedure is done under the vigil mechanism, by adopting this kind of system company can control the unethical acts and practices policy relating to this is available at the website <u>www.gautamexim.com</u>.

#### **CAUTIONARY STATEMENT:**

Statement in the Annual Report, particularly those which relate to Management Discussion and Analysis, describing the Company's objectives, projections, estimates and expectations, may constitute "forward looking statements" within the meaning of applicable laws and regulations. Although the expectations are based on reasonable assumptions, the actual results might differ.

#### **ACKNOWLEDGEMENT**

Your Directors would like to express their appreciation for assistance and co-operation received from the Bankers, Central & State Government, Local Authorities, Clients, Vendors, Advisors, Consultants and Associates at all levels for their continued guidance and support. Your Directors also wish to place on record their deep sense of appreciation for their commitment, dedication and hard work put in by every member of the Company.

By order of the Board of Board of Director

Date : 30/07/2022 Place : Vapi Balasubramanian Raman Managing Director/CFO Din : 00410443 Nagalaxmi Balasubramanian Whole Time Director Din : 00410495

## Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in subsection (1) of section 188 of the Companies Act, 2013 including certain arms length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis

SN	Name(s) of the related party and nature of relations hip	Nature of contract s /arrange ments/tr ans actions	Duratio n of the contrac ts / arrange ments / transac tions	Salient terms of the contracts or arrangements or transactions including the value, if any	on for entering into such contracts or arrangem ents or transacti ons	Date(s) of approval by the Board	Amoun t paid as advanc es, if any	Date on which the special resolution was passed in general meeting as required under first proviso to Section 188
					NIL			

2. Details of material contracts or arrangement or transactions at arm's length basis

S N	Name(s) of the related party and nature of relationship	Natureofcontracts/arrangementss/transactions	Duration of the contracts / arrangements / transactions	Salient terms of the contractsof the or arrangementsarrangementsor transactionstransactionsincluding the value, if any	Date(s) of approval by the Board, if any	Amount paid as advances, if any
1	Balasubramanian Raman	Rent	Ongoing	Transaction entered between the parties at arm length basis	23/02/2017	-
2	Nagalaxmi Balasubramanian Raman	Software solution Charges	Ongoing	Transaction entered between the parties at arm length basis	23/02/2017	-

#### ANNEXURE –2

#### FORM NO. MR-3

#### SECRETARIAL AUDIT REPORT

for the financial year ended March 31, 2022 [Pursuant to Section 204, 9(1) of the Companies Act, 2013 and Rule No. 09 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To, The Members, Gautam Exim Limited (CIN: L51100GJ2005PLC046562) Plot No. 29, Pavitra, 2nd Floor, Opp. Sargam Society, Charwada Road, G.I.D.C., Vapi, Valsad – 396195, Gujarat, India

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by "Gautam Exim Limited" (hereinafter called the "company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, I hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31<sup>st</sup> March, 2022 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

I have examined the books, papers, minute books, forms and returns filed and other records maintained by Company for the financial year ended on 31<sup>st</sup> March, 2022 according to the provisions of:

- (i) The Companies Act, 2013 ("the Act") and Companies Act, 1956 (to the extent applicable) the rules made there under including any re-enactment thereof;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made there under;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed there under;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment and Overseas Direct Investment:
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
  - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 & 2015;
  - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - d) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993;
  - e) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') to the extent applicable during the Audit Period;

I have also examined compliance with the applicable clauses of the following:

The Secretarial Standards 1 and 2 issued by the Institute of Company Secretaries of India; The Listing Agreements entered into by the Company with Bombay Stock Exchange Limited.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc mentioned above.

I further report that compliance of applicable financial laws including Direct and Indirect Tax laws by the Company has not been reviewed in this Audit since the same has been subject to review by the Statutory Auditors and other designated professionals.

The following Regulations and Guidelines prescribed under The Securities and Exchange Board of India Act, 1992 were, in our opinion, not attracted during the financial year under report:

- The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- The Securities and Exchange Board of India (Delisting of Equity Shares) Regulation, 2009;
- The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; and
- The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;

#### I further report that:

The provisions of the Foreign Exchange Management Act, 1999 and the rules and regulations made there under in relation to External Commercial Borrowings were not attracted during the financial year under report.

I further report that:

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the Audit Period were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance or consent of all directors were received in writing for shorter board meeting notice consents (if any), and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decision at Board Meetings and Committee Meetings are carried unanimously as recorded in the minutes of the Meetings of the Board of Directors or Committee of the Board, as the case may be.

I further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

I further report that during the Audit Period, the Company has not incurred any specific event/ action that can have a major bearing on the company's compliance responsibilities in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.

#### For, Vishal Dewang and Associates

Sd/-Vishal Dewang (Practicing Company Secretary) M. No. 26683 CP. No. 9596 Peer Review Certificate No. –872/2020 ICSI UDIN: A026683D000706978

Place: Surat Date: 30/07/2022

Note: This report is to be read with our letter of even date this is annexed as Annexure and form an integral part of this report.

#### Annexure to Secretarial Audit Report

To, The Members, Gautam Exim Limited (CIN: L51100GJ2005PLC046562) Plot No. 29, Pavitra, 2nd Floor, Opp. Sargam Society, Charwada Road, G.I.D.C., Vapi, Valsad – 396195, Gujarat, India

#### Management Responsibility:

- i. Maintenance of secretarial records is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit;
- ii. I have followed the audit practices and the processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion;
- iii. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company or verified compliances of laws other than those mentioned above;
- iv. Where ever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- v. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedure on test basis;
- vi. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

#### For, Vishal Dewang and Associates

Sd/-Vishal Dewang (Practicing Company Secretary) M. No. 26683 CP. No. 9596 Peer Review Certificate No. –872/2020 ICSI UDIN: A026683D000706978

Place: Surat Date: 30/07/2022 "DETAILS PERTAINING TO REMUNERATION AS REQUIRED UNDER SECTION 197(12) OF THE COMPANIES ACT, 2013 READ WITH RULE 5(1) OF THE COMPANIES (APPOINTMENT AND REMUNERATION OF MANAGERIAL PERSONNEL) RULES, 2014

- 1. Information as per Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:
- a) The ratio of remuneration of each director to the median remuneration of employees for the financial year:

S. N.	Name of Director & KMP'S	Designation	Ratio of Remuneration of each Director/to median remuneration of employees
1	Balasubramanian Raman	Managing Director/CFO	4.18:1
2	Nagalaxmi Balasubramanian	Whole Time Director	2.23 : 1
3	Manishkumar Bansnarayan Ray	Whole Time Director	6.97 : 1

b) The Percentage increase in remuneration of each director, Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year:

S. N.	Name of Director & KMP'S	Designation	Nature of Payment	Percentage Increase in the Remuneration (%) in F.Y. 2021-22
1	Balasubramanian Raman	Managing Director& CFO	Remuneration	-
2	Nagalaxmi Balasubramanian	Whole Time Director	Remuneration	-
3	Manishkumar Bansnarayan Ray	Whole Time Director	Remuneration	-
4	Silkyben Bhikhalal Shah	Company Secretary	Remuneration	2.63

- c) The percentage increase in the median remuneration of employees in the financial year: In the Financial year, the median remuneration of employees is increased by 4.60%
- d) There were 10 permanent employees on the rolls of the Company as on 31<sup>st</sup> March,2022
- e) Average percentile increase/decrease already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration:

The average salaries of the employees increased by 4.60 over a previous year.

- 2. Information as per Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014:
- a) List of top ten employees in terms of remuneration drawn:

Sr. No.	Name & Designation	Qualification	Remune ration (Rs.)	Date of Appointme nt	Age (in years)	Particulars of Last Employme nt	Relative of Director/ Manager
1	Sudha Gopi	B.A	648120	01-04-2009	58	Gautam Enterprises	No
2	Prakash Mane	12th	371736	01-04-2010	41	NA	No
3	Nayan Bhandari	B.Com	367266	01-07-2019	38	NA	No

4	Swati Chaudhari	B.Com	249900	21-08-2017	35	Gautam Enterprises	No
5	Sheetal Ambre	B.Com	215275	14-09-2016	27	Fresher	No
6	Sudhakar	10th 212880 01-12-2014		01-12-2014	4 36 Accounting and Administrat ive services		No
7	Omkar Khaire	12th	196356	01-04-2016	23	NA	No
8	Silky Shah	Company Secretary & Compliance Office	195000	01-05-2017	30	Fresher	No
9	Ganesh Nayak	10th	157680	01-11-2014	33	NA	No
10	Niraj Patel	10th	131960	18-05-2018	23	NA	No

All above employees are on roll of the Company on permanent basis.

b) Employees employed throughout the financial year, was in receipt of remuneration for that year which, in the aggregate, was not less than one crore and two lakh rupees:

There was no such employees employed throughout the financial year, was in receipt of remuneration for that year which, in the aggregate, was not less than one crore and two lakh rupees.

c) Employees employed for a part of the financial year, was in receipt of remuneration for any part of that year, at a rate which, in the aggregate, was not less than eight lakh and fifty thousand rupees per month:

There was no such employees employed for a part of the financial year, was in receipt of remuneration for any part of that year, at a rate which, in the aggregate, was not less than eight lakh and fifty thousand rupees per month.

d) Employees employed throughout the financial year or part thereof, was in receipt of remuneration in that year which, in the aggregate, or as the case may be, at a rate which, in the aggregate, is in excess of that drawn by the managing director or whole-time director or manager and holds by himself or along with his spouse and dependent children, not less than two percent of the equity shares of the company:

There were no such employees employed throughout the financial year.

The Board of Directors of the Company affirmed that remuneration of all the Key Managerial Personnel of the Company are as per the Remuneration Policy of the Company

By order of the Board of Director

Place : Vapi Date : 30-07-2022 (Balasubramanian Raman) Managing Director DIN: 00410443

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### **Global Economic overview**

The conflict's economic consequences will cause a considerable slowdown in global economy in 2022, as well as an increase in inflation. Fuel and food prices have risen significantly, disproportionately affecting vulnerable populations in low-income countries. The global economy is expected to decelerate from 6.1% in 2021 to 3.6% in 2022 and 2023.

The pulp and paper industry is one of the largest industries in the world. Paper and paper board are used in a wide range of writing & printing and packaging applications in end-user industries such as consumer goods, hygiene, food and industrial packaging. The global pulp and paper market are projected to grow from \$351.51 billion in 2021 to \$370.12 billion in 2028 at a CAGR of 0.74%. The World's largest paper producing country is China followed by United States and Japan. These top three paper producing countries account for over 50% of the world's total paper production. North America holds the largest market share of the paper and pulp market due to its growing requirement in the packaging and consumer goods industry. India embraces 15th rank among paper manufacturing countries in the world. It is expected that both India and China will become key players in the industry as Asia is responsible for the bulk of the market in global output and consumption of paper and paper boards.

#### **Domestic Overview**

In a dynamic international environment fraught with high uncertainty and elevated perceptions of risk, it is ultimately the strength and resilience of the macro-economic fundamentals that will determine our ability to manage external shocks. As per Asian Development Bank (ADB), India's economy will grow 7.5% in fiscal year (FY) 2022 and 8% in FY 2023, supported by increased public investment in infrastructure and a pickup in private investment. India's nominal GDP is expected to rise from \$ 2.7 trillion in 2021 to \$ 8.4 trillion by 2030.

The Indian Paper industry is expected to see increased demand coming from manufacturing sector, requirement of better quality packaging of FMCG products marketed through organised retail and the demand for the upstream market of paper products, such as copier paper, cup stock paper board, base paper for making straws & paper bags and other single use paper (SUP) products are expected to drive the paper & paper products market in India in coming years.

Paper consumption in India is approximately 22.05 MT and expected to reach 23.5 MT by 2025, of which carton boards and container boards (corrugated boards) constitute the largest share of 55%, followed by writing and printing paper by 25%, specialty paper 10% and newsprint by 10%. Paper industry in India is expected to derive an annual average growth rate of 8-9% over the next 5 years led by a robust growth in packaging grade. Within consumer packaging segment it is expected to clock 9.5% CAGR in the same period driven by increased volumes in end-user segments such as household appliances, FMCG products, ready-made garments, pharmaceuticals and e-commerce. Further, the ban on single-use plastics is expected to fuel the demand for paper based alternatives.

#### **Business background, Structure and Developments**

Incorporated in 2005, The company is engaged in importing of waste paper, pulp and specialty chemicals, provides import trading, import aggregation and import facilitation services of industrial raw material, stores, spares etc to paper mills, chemical units and other manufacturing units. Import of these goods is majorly done from USA, UK Europe, Middle East and Australia.

The Company is promoted by Balasubramanian Raman and Nagalaxmi Balasubramanian since Incorporaion. Balasubramanian Raman is a certified Management Consultant and is a member of Institute of Management Consultants of India. He heads Marketing and Finance Department of the Company. Mrs Nagalaxmi Balasubramanian holds a Bachelor of Science and Bachelor of Education Degrees from Banglore University and looks after the administration department of the Company.

Gautam Exim Ltd. (Formerly known as Gautam Enterprises) had been in this line of activity for over 24 years since 1997. Company is managed by professionally qualified promoter director & CEO Mr. R. Balasubramanian. Company enjoys extremely good credentials with all its suppliers abroad, its customers in India and its Bankers.

#### **Opportunity and Threats**

#### Opportunities

Having consolidated its business in imports and import trading of waste paper the principal raw material to paper industry, company has tied up with paper mills to whom imported waste paper suppliers are made by the company, for distributorship and export of finished paper namely Kraft paper, writing & printing paper and news print.

The domestic as well as export demand for finished grades of paper has been good and company expects a sizable turnover in finished paper segments in the coming years due to increase in education centre, Growing literacy rates thereby substantially contributing to improvement of bottom line.

#### Threats

Paper Industry in general in India is subject to cyclical variation in demand & supply. Presently the industry enjoys good demand with the opening up of export market in the Middle East. Prices of imported waste paper are subject to fluctuation due to exchange rates, international freight rates and consequent international prices for waste paper.

#### Segment-wise or products-wise performance

During the year, your Company has earned revenue from trading business of Rs. 37764.64/- Lakhs. Further, the Company has made Net Profit after Tax of Rs. 100.07/- Lakhs from trading business.

#### **Outlook on Risk and concerns**

Your Company is exposed to a number of risks such as economic, regulatory, taxation and environmental risks. Further, following can be some of the risks and concerns; the Company needs to keep in mind:

- the top 5 customers constitutes more than Approx 70% and contribute Approx 90% of our revenue from operations for the last couple of years.
- Adverse fluctuations in the price and availability of recyclable paper fiber and pulp could increase input costs which affect the operations of the Company and thereby affect the profitability of the Company.
- We do the business with our customers on purchase order basis and do have long-term contracts with most of them.
- We require high working capital for our smooth day to day operations of business and any discontinuance or our inability to acquire adequate working capital timely and on favorable terms at a future date may have an adverse effect on our operations, profitability and growth prospects.
- Some of the risks that may arise in its normal course of its business and impact its ability for future developments include inter-alia, credit risk, liquidity risk, counterparty risk, regulatory risk, commodity inflation risk, currency fluctuation risk and market risk. Your Company has chosen business strategy of focusing on certain key products and geographical segments are also exposed to the overall economic and market conditions. Accordingly, your Company has established a framework and process to monitor the exposures to implement appropriate measures in a timely and effective manner.

#### Internal Control System and their adequacy

The Company has adequate internal control systems including suitable monitoring procedures commensurate with its size and the nature of the business. The Internal Auditors and Company's Internal Audit Department conduct regular audits to ensure adequacy of internal control system, adherence to management instruction and compliance with laws and regulations of the country as well as to suggest improvements. The statutory auditors while conducting the statutory audit, review and evaluate the internal controls and their observations are discussed with the Audit committee of the Board.

#### Discussion on financial performance with respect to operational performance

The country witnessed lockdown being implemented in the second forth night of March, 2020. Our Company has taken all safety precautions as per guidelines from the Government. During the period the Net Income of your Company for the year 2021-22 was increased to Rs. 37952.98/- Lakhs as against Rs. 25046.81/- Lakhs of the previous year. Accordingly, the Company has made a Net Profit after Tax of Rs. 100.07/- Lakhs in the current year as against Rs 65.87/- Lakhs of the previous year.

#### **Human Resources**

One of the key pillars of the Company's business is its people. The Company considers human resources as one of the vital and important factors for sustained growth, business success and creating value for Stakeholders. Company has maintained cordial and harmonious relations with all Employees.

The total numbers of Employees were 10 as on 31st March, 2022.

#### GAUTAM EXIM LIMITED

#### **Cautionary Statement**

Certain statements made in the Management Discussion and Analysis Report describing the Company's objectives, projections, estimates, predictions and expectations may be forward looking statements, within the meaning of applicable securities law and regulations and actual results may differ materially from those expressed or implied. Significant factors that make differences to Company's operations include competition, change in Government policies and regulations, tax regimes and economic development within India. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statement, on the basis of any subsequent development, information or events or otherwise.

By order of the Board of Directors

BALASUBRAMANIAN RAMAN Managing Director DIN: 00410443

#### **COMMITTEES OF THE BOARD**

The Board of Directors has constituted four Committees, viz.

- 1. Audit Committee
- 2. Nomination and Remuneration Committee
- 3. Stakeholders' Relationship Committee

#### AUDIT COMMITTEE

The Audit Committee's composition meets with the requirement of Section 177 of the Companies Act, 2013 and Clause 49 of the Listing Agreement and Regulation 18 of the "SEBI LODR "Regulations 2015. The Members of the Audit Committee possesses financial / accounting expertise / exposure. The Audit Committee comprised of 3 members as on 31st March, 2022. The company secretary is the secretary and Compliance officer of the committee. The detail of the composition of the Audit committee along with their meetings held/attended is as follows:

Name of the Member	Position	Status	Attendance at the Committee Meeting held on				
			16/06/2021	15/07/2021	13/11/2021	08/03/2022	
Umakant Kashinath	Chairman/	Non-Executive	Yes	Yes	Yes	Yes	
Bijapur	Member	Independent Director					
Shivkumar Janakiram	Member	Non-Executive	Yes	Yes	Yes	Yes	
Giddu	Member	Independent Director					
Balasubramanian Mambar		Executive Director	Yes	Yes	Yes	Yes	
Raman Member		Executive Director					

#### NOMINATION AND REMUNERATION COMMITTEE

The Nomination and Remuneration Committee's Composition meets with the requirement of Section 178 of the Companies Act, 2013 and Clause 49 of the Listing Agreement and Regulation 19 of the "SEBI LODR "Regulations" 2015. The Members of the Nomination committee possesses sound knowledge / expertise / exposure. The Committee comprised of 3 members as on 31st March, 2022. The company secretary is the secretary and compliance officer of the committee .The detail of the composition of the Nomination & Remuneration committee along with their meetings held/attended is as follows:

Name of the Member		Position	Status		Attendance at the Committee Meeting held on			
					16/06/2021	15/07/2021	08/03/2022	
Shivkumar	Janakiram	Chairman/Me	Non-Executive	Independent	Yes	Yes	Yes	
Giddu		mber	Director					
Umakant	Kashinath	Member	Non-Executive	Independent	Yes	Yes	Yes	
Bijapur		Member	Director	-				
Balasubrama	nian Raman	Member	Executive Director		Yes	Yes	Yes	

#### STAKEHOLDERS' RELATIONSHIP COMMITTEE

The stakeholders Relationship Committee meets with the requirement of the section 178 of the Companies act 2013, and regulation 20 of the SEBI LODR "Regulations" 2015. The Stakeholders Relationship Committee is mainly responsible to review all grievances connected with the Company's transfer of securities and redressal of shareholders' / investors' / security holders' complaints .The Committee comprised of 3 members as on 31st March, 2022. The company secretary is the secretary and compliance officer of the committee. The detail of the composition of the said committee is as follows:

Name of the Member	Position	Status
Umakant Kashinath Bijapur	Chairman/Member	Non-Executive Independent Director
Shivkumar Janakiram Giddu	Member	Non-Executive Independent Director
Balasubramanian Raman	Member	Executive Director

During the Financial Year 2021-22, No stakeholders Relationship Committee meeting were held.

During the year, the Company has not received any complaints from the Shareholders of the Company. There were no outstanding complaints as on 31<sup>st</sup> March, 2022

By Order of the Board of Directors

#### BALASUBRAMANIAN RAMAN

Managing Director DIN: 00410443

#### **MD/CFO CERTIFICATION**

To, The Board of Directors GAUTAM EXIM LIMITED

Certificate by Managing Director/ Chief Financial Officer (CFO) under Corporate Governance pursuant to the Regulation 33(1)(e) and Schedule IV of SEBI(Listing Obligation and Disclosure Requirements), Regulation 2015.

I, Balasubramanian Raman, the Managing Director(MD) of the Company and the Chief Financial Officer (CFO) of the Company do hereby certify to the Board that:

- 1. We have reviewed financial statements and the cash flow statement for the year ending 31<sup>st</sup> March, 2022 and that to the best of their knowledge and belief:
  - I. these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - II. these statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or violate of the company's code of conduct.
- 3. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the Audit committee;
  - I. significant changes in internal control over financial reporting during the year;
  - II. significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - III. Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

Place :Vapi Date :30/07/2022

> BALASUBRAMANIAN RAMAN Managing Director & CFO. DIN: 00410443

#### **MD / CFO CERTIFICATION**

To, The Board of Directors GAUTAM EXIM LIMITED

This is to confirm that the Company has adopted a Code of Conduct for its Employees including the Managing Director and Executive Directors. In addition, the Company has adopted a Code of Conduct for its Non-Executive Directors and Independent Directors. These Codes are available on the Company's website.

Place: Vapi Date: 30/07/2022

> BALASUBRAMANIAN RAMAN Managing Director DIN : 00410443

#### INDEPENDENT AUDITOR'S REPORT

To the Members of GAUTAM EXIM LIMITED VAPI

#### **Report on the Standalone Financial Statements**

We have audited the accompanying Standalone Financial Statements of GAUTAM EXIM LIMITED ("the Company"), which comprises the balance sheet as at March 31, 2022, the statement of profit and loss, the cash flow statement for the year ended and a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Financial Statements give the information required by the Companies Act, 2013 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2022, the profit/loss Statement, changes in equity and its cash flows for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with standards on Auditing specified under Section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the Standalone Financial Statements under the provisions of the Act and the rules made thereunder, and we have fulfilled our ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the "Annual Report", but does not include the Standalone Financial Statements and our auditor's report thereon.

Our opinion on the Standalone Financial Statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Standalone Financial Statements, our responsibility is to read the other information, and in doing so, consider whether the other information is materially inconsistent with the Standalone Financial Statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors are responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone Standalone Financial Statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Standalone Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Standalone Financial Statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going

concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the Standalone Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Standalone Financial Statements.

As part of an audit in accordance with standards on Auditing, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Standalone Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for explaining our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Standalone Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the Standalone Financial Statements, including the disclosures, and whether the Standalone Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Standalone Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### A. Report on Other Legal and Regulatory Requirements

As required by Section 197(6) of the Act, we report that the Company has paid remuneration to its directors during the year in accordance with the provisions of and limits laid down under section 197 read with Schedule V to the Act.

As required by the companies (Auditor's Report) Order, 2016 "(the Order) issued by the central government of India in terms of sub-section (11) of section 143 of the Act, we give in the "Annexure A" statement on the matters specified in paragraphs 3 and 4 of the Order to the extent applicable.

Further to our comments in Annexure A, as required by Section 143(3) of the Act, we report that:

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
- c) The Balance Sheet, the Statement of Profit and Loss Statement and the Cash Flow Statement dealt with by this Report are in agreement with the books of accounts.
- d) In our opinion, the aforesaid standalone Standalone Financial Statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- e) On the basis of written representations received from the directors as on March 31, 2022, taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2022, from being appointed as a director in terms of Section 164(2) of the Act.
- f) We have also audited the internal financial controls over financial reporting of the Company as on March 31, 2022 in conjunction with our audit of the Standalone Standalone Financial Statements of the Company for the year ended on March 31, 2022 and our report as per "Annexure B" expressed on unmodified opinion.
- g) With respect to the other matters to be included in the Auditor's Report in accordance with the Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and according to the best of our information and according to the explanations given to us:
  - (i) The Company does not have any pending litigations which would impact its financial position.
  - (ii) The Company did not have any long-term contracts including derivatives contracts for which there were any material foreseeable losses.
  - (iii) There was no amount which was required to be transferred to the Investor Education and Protection Fund by the Company.

As per our report of even date For C D KHAKHKHAR & CO., Chartered Accountants ICAI FRN: 141767W

CA CHETAN D KHAKHKHAR Proprietor Memb. No. : 122647 UDIN : 22122647AJUKYW4815

Place : Vapi Date : 28/05/2022

#### ANNEXURE 'A' TO THE INDEPENDENT AUDITOR'S REPORT

The Annexure referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report to the members of Gautam Exim Limited of even date for the year ended March 31, 2022

In terms of the information and explanations sought by us and given by the company and books of accounts and records examined by us in normal course of audit and to the best of our knowledge and belief, we states that:

#### 1. In respect of its Property Plant and Equipment and Intangible Assets:

(a) The Company has maintained proper records showing full particulars, including quantitative details and situation of property, plant and equipment and investment property.

(i) The Company does not have any intangible assets and accordingly, reporting under clause 3(i)(a)(B) of the Order is not applicable to the Company.

- (b) The Company has a regular program of physical verification of its property, plant and equipment under which the assets are physically verified in a phased manner over a period of three years, which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. In accordance with this program, certain property, plant and equipment were verified during the year and no material discrepancies were noticed on such verification.
- (c) As per our verification of records of company and books of accounts of company, all immovable property documents in the name of company, hence other details in tabular formats in relation to title of documents held in the name of other person, is not required to be given.
- (d) The Company has not revalued its Property, Plant and Equipment or intangible assets during the year.
- (e) In terms of Information and explanation sought by us, and given by the company and books of accounts and records examined by us in the normal course of audit and to the best of our knowledge and belief, we state that there has not been any proceeding against the company or no proceeding pending in relation to holding of Benami property by the company. Hence no disclosure requirement in the financial statements in relation to same.

#### 2. In respect of its inventories:

- (a) The Company does not have any stock of inventory during the year under audit and hence reporting under Clause (ii) (a) of the Order is not applicable.
- (b) The company has not been sanctioned any working capital limit in excess of five crore rupees in aggregate at any points of time during the year and hence reporting under clause (ii)(b) of the Order is not require.
- **3.** The Company has not made any investment in, provided any guarantee or security or granted any loans or advances in the nature of loans, secured or unsecured to companies, firms, Limited Liability Partnerships (LLPs) or any other parties during the year. Accordingly, reporting under clause 3(iii) of the Order is not applicable to the Company.
- 4. (a) In our opinion and according to the information and explanations given to us, the Company has not given any loans directly or indirectly to directors covered under section 185 of the Companies Act, 2013.
  - (b) In our opinion and according to the information and explanation given to us, the company has not given guarantee or has provided security in connection with loan, to any person or other body corporate as covered under section 186 of the Companies Act, 2013 and has not acquired any security of any other body corporate.
- 5. In our opinion and according to the information and explanation given to us, the company has not accepted any deposits in contravention of Directives issued by Reserve Bank of India and provisions of Sections 73 to 76 or any other relevant provisions of the Act and the rules framed there under, wherever applicable.
- 6. The Central Government has not specified maintenance of cost records under sub-section (1) of section 148 of the Act, in respect of Company's products/business activity. Accordingly, reporting under clause 3(vi) of the Order is not applicable.

- 7. (a) In our opinion, and according to the information and explanations given to us, undisputed statutory dues including goods and services tax, provident fund, employees' state insurance, income-tax, sales-tax, service tax, , duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, have generally been regularly deposited with the appropriate authorities by the Company, though there have been slight delays in a few cases. Further, no undisputed amounts payable in respect thereof were outstanding at the year-end for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us, there are no statutory dues referred to in sub clause (a) above that have not been deposited with the appropriate authorities on account of any dispute.
- 8. According to the information and explanations given to us, no transactions were surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (43 of 1961) which have not been recorded in the books of accounts.
- **9.** (a) According to the information and explanations given to us, the Company has not defaulted in repayment of its loans or borrowings or in the payment of interest thereon to any lender.
  - (b) According to the information and explanations given to us including representation received from the management of the Company, and on the basis of our audit procedures, we report that the Company has not been declared a willful defaulter by any bank or financial institution or other lender.
  - (c) In our opinion and according to the information and explanations given to us, money raised by way of term loans were applied for the purposes for which these were obtained.
  - (d) In our opinion and according to the information and explanations given to us, the Company has not raised any funds on short term basis during the year or in any previous year. Accordingly, reporting under clause 3(ix) (d) of the Order is not applicable to the Company.
  - (e) According to the information and explanations given to us and on an overall examination of the financial statements of the Company, the Company has not taken any funds from any entity or person on account of or to meet the obligations of its subsidiary.
  - (f) According to the information and explanations given to us, the Company has not raised any loans during the year on the pledge of securities held in its subsidiary.
- **10.** (a) In our opinion and according to the information and explanations given to us, money raised by way of initial public offer were applied for the purposes for which these were obtained, though surplus funds which were not required for immediate utilization have been invested in readily realizable liquid investments
  - (b) According to the information and explanations given to us, the Company has not made any preferential allotment or private placement of shares or (fully, partially or optionally) convertible debentures during the year. Accordingly, reporting under clause 3(x)(b) of the Order is not applicable to the Company.
- **11.** (a) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company or on the Company has been noticed or reported during the period covered by our audit.
  - (b) No report under section 143(12) of the Act has been filed with the Central Government for the period covered by our audit.
  - (c) According to the information and explanations given to us including the representation made to us by the management of the Company, there are no whistle-blower complaints received by the Company during the year.
- **12.** The Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it. Accordingly, reporting under clause 3(xii) of the Order is not applicable to the Company.
- 13. In our opinion and according to the information and explanations given to us, all transactions entered into by the Company, with the related parties are in compliance with sections 177 and section 188 of the Act. The details of such related party transactions have been disclosed in the standalone financial statements etc., as required under Accounting Standard (AS) 18, Related Party Disclosures specified in Companies (Accounting Standards) Rules, 2021 as prescribed under section 133 of the Act.
- 14. (a) In our opinion and according to the information and explanations given to us, the Company has an internal audit system as required under section 138 of the Act which is commensurate with the size and nature of its business.
  - (b) We have considered the reports issued by the Internal Auditors of the Company till date for the period under audit.
- **15.** According to the information and explanation given to us, the Company has not entered into any non-cash transactions with its directors or persons connected with them and accordingly, provisions of section 192 of the Act are not applicable to the Company.
- **16.** (a) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, reporting under clause 3(xvi) of the Order is not applicable to the Company.
  - (b) The Company has not conducted any Non-Banking Financial or Housing Finance activities during the year. Therefore, the provisions of clause 3(16)(b) of the Order are not applicable to the Company;
  - (c) The company is not engaged in any non-banking financial or housing finance activities. Accordingly, the requirements to report on clause 3(16)(c) of the order is not applicable to the company.
  - (d) There is no group /core investment company. Accordingly, the requirement to report on clause 3(16) of the order is not applicable to the company.
- 17. The Company has not incurred any cash loss in the current as well as the immediately preceding financial year.
- **18.** There has been no resignation of the statutory auditors during the year. Accordingly, reporting under clause 3(xviii) of the Order is not applicable to the Company.
- **19.** According to the information and explanations given to us and on the basis of the financial ratios, ageing and expected dates of realisation of financial assets and payment of financial liabilities, other information accompanying the financial statements, our knowledge of the plans of the Board of Directors and management nothing has come to our attention, which causes us to believe that any material uncertainty exists as on the date of the audit report that Company is not capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date. We, however, state that this is not an assurance as to the future viability of the company. We further state that our reporting is based on the facts up to the date of the audit report and we neither give any guarantee nor any assurance that all liabilities falling due within a period of one year from the balance sheet date, will get discharged by the company as and when they fall due.
- **20.** According to the information and explanations given to us, the Company does not fulfill the criteria as specified under section 135(1) of the Act read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 and according, reporting under clause 3(xx) of the Order is not applicable to the Company.
- **21.** The reporting under clause 3(xxi) is not applicable in respect of audit of standalone financial statements of the Company. Accordingly, no comment has been included in respect of said clause under this report.

As per our report of even date For C D KHAKHKHAR & CO., Chartered Accountants ICAI FRN: 141767W

CA CHETAN D KHAKHKHAR Proprietor Memb. No. : 122647

Place : Vapi Date : 28/05/2022

#### ANNEXURE "B" TO THE INDEPENDENT AUDITOR'S REPORT

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Subsection 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of GAUTAM EXIM LIMITED ("the Company") as of March 31, 2022 in conjunction with our audit of the standalone Standalone Financial Statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Board of Directors of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk.

The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the Standalone Financial Statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of Standalone Financial Statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of Standalone Financial Statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the Standalone Financial Statements.

#### Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2022, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For C D KHAKHKHAR & CO., Chartered Accountants ICAI FRN: 141767W

CA CHETAN D KHAKHKHAR Proprietor Memb. No. : 122647

Place : Vapi Date : 28/05/2022

### **GAUTAM EXIM LIMITED** Balance Sheet as at 31<sup>st</sup> March, 2022

Particulars	Notes	As at 31 <sup>st</sup> March, 2022 <b>₹</b> in Lakhs	As at 31 <sup>st</sup> March, 2021 <b>₹</b> in Lakhs
EQUITY AND LIABILITIES			
Share Capital	2	308.10	308.10
Reserve and Surplus	3	953.19	853.12
Total Shareholder's Fund		1261.29	1161.22
Non-Current Liability		-	-
Long-term borrowings	4	627.52	589.42
Deferred Tax Liabilities		-	-
Other Long term liabilities		-	-
Total Non-Current Liabilities		627.52	589.42
Current Liabilities		-	-
Short-term borrowing	5	1205.46	1656.79
Trade payables	-	-	-
Total outstanding dues of Micro and Small Enterprise		-	-
Total outstanding dues of creditors other than Micro and Small			
Enterprise	6	496.85	2517.42
Other current liabilities	7	268.82	267.48
Short-term provisions	8	40.14	29.01
Total Current Liabilities		2011.27	4470.70
TOTA	L	3900.09	6221.34
ASSETS		-	-
Non-current assets		-	-
Fixed assets		-	-
Tangible assets	9	26.29	31.08
Intangible assets		-	-
Non-current investments		-	-
Deferred Tax Assets		3.83	0.84
Long term loans and advances	10	2.54	2.54
Other non-current assets		-	-
Total Non-current assets		32.66	34.46
Current assets		-	-
Current investments		-	-
Inventories		-	-
Trade receivables	11	2625.28	4831.91
Cash and cash equivalents	12	536.42	391.41
Short-term loans and advances	13	642.19	892.66
Other current assets	14	63.53	70.90
Total Current assets		3867.42	6186.88
ΤΟΤΑ	L	3900.09	6221.34
Significant accounting policies	1		

As per our report of even date For C D KHAKHKHAR & CO., Chartered Accountants Firm Registration No. 141767W

Nagalaxmi Balasubramanian Whole time Director (00410495) Manishkumar Bansnarayan Ray Whole time Director(DIN – 03512320)

(CHETAN D KHAKHKHAR) Proprietor Membership No. 122647

28/05/2022 Vapi Balasubramanian Raman CFO (KMP) & Managing Director(DIN-00410443)

Profit & Loss Statement for the period ended 31<sup>st</sup> March, 2022

Particulars	Notes	Year ended 31 <sup>st</sup> March, 2022 ₹ in Lakhs	Year ended 31 <sup>st</sup> March, 2021 <b>₹</b> in Lakhs
Payanya From Operations	15	37764.64	24765.74
Revenue From Operations Other Income	15	188.33	24763.74 281.07
Total Revenue	10	37952.97	<b>25046.81</b>
		3/952.97	25046.81
Expenses:		0.00	0.00
Cost of materials consumed	17	0.00	0.00
Purchases of Stock-in-Trade	17	37496.70	24544.83
Changes in inventories of finished goods, work-in-progress and Stock-in-		0.00	0.00
Trade			
Employee benefits expense	18	67.58	70.24
Finance costs	19	191.61	279.44
Depreciation and amortization expense	9	5.64	7.92
Other expenses	20	54.74	57.78
Total expenses		37816.27	24960.21
Profit before exceptional and extraordinary items and tax		136.70	86.60
Exceptional items		-	-
Profit before extraordinary items and tax		136.70	86.60
Extraordinary Items		-	-
Profit before tax		136.70	86.60
Tax expense:		0.00	0.00
Current tax		37.11	21.70
Deferred Tax Liabilities/(Assets)		-0.48	-0.97
Tax adjustment		-	-
Profit (Loss) for the period from continuing operations		100.07	65.87
Profit/(loss) from discontinuing operations		-	-
Tax expense of discontinuing operations		-	-
Profit/(loss) from Discontinuing operations (after tax)		-	-
Profit (Loss) for the period		100.07	65.87
Earnings per equity share:		20000	
Basic		3.25	2.14
Diluted		3.25	2.14

As per our report of even date

For C D KHAKHKHAR & CO., **Chartered Accountants** Firm Registration No. 141767W

Nagalaxmi Balasubramanian

Manishkumar Bansnarayan Ray Whole time Director (00410495) Whole time Director(DIN - 03512320)

(CHETAN D KHAKHKHAR) Proprietor Membership No. 122647

28/05/2022 Vapi

Balasubramanian Raman CFO (KMP) & Managing Director (DIN-00410443)

Cash Flow for the period ended March 31, 2022

	PARTICULARS		Year ended 31 <sup>st</sup> March, 2022 <b>₹</b> in Lakhs	Year ended 31 <sup>st</sup> March, 2021 <b>₹</b> in Lakhs	
Α	CASH FLOW FROM OPERATING ACTIVITIES				
	Net Profit/(Loss) before tax		136.70	86.60	
	Adjustments:				
	Depreciation and Amortization Expenses		5.63	7.92	
	Interest Expenses		146.01	224.44	
	Interest Income		-187.36	-234.31	
	Other Adjustment for non-cash Item (Diff. Tax –IPO)		(2.51)	-	
	Operating Profit / (Loss) before working capital changes Movements in working capital:		98.47	84.65	
	(Increase)/decrease in Inventories		-	-	
	(Increase)/decrease in Trade Receivables		2206.62	-101.58	
	(Increase)/decrease in Loans & Advances		250.46	-475.74	
	(Increase)/decrease in Other Current Assets		7.37	-1.60	
	Increase/(decrease) in Trade Payables		-2020.56	628.16	
	Increase/(decrease) in Current Liabilities and Provisions		12.46	172.85	
	Cash generated from/(used in) operations		554.85	306.74	
	Less : Income Tax		-37.11	-21.70	
	Wealth tax paid		-	-	
	Net Cash flow from/(used in) Operating Activities	(A)	517.73	285.05	
В	CASH FLOW FROM INVESTING ACTIVITIES				
	Interest Income		187.36	234.31	
	Purchase of Fixed Assets, including intangible assets, capital work-in-		0.05	0.54	
	progress		-0.85	-0.56	
	Decrease in investments			-	
	Net Cash flow from/(used in) Investing Activities	<b>(B</b> )	186.51	233.75	
С	CASH FLOW FROM FINANCING ACTIVITIES				
	Proceeds from issue of equity shares		-	-	
	Increase in Security Premium reserve		-	-	
	Proceeds from / (Repayment of) Long Term borrowings		38.10	135.26	
	Proceeds from / (Repayment of) Short-term borrowings		-451.33	-947.46	
	Interest Expenses		-146.01	-224.44	
	Dividend paid		-	-	
	Net Cash flow from/(used in) Financing Activities	(C)	-559.23	-1036.64	
	Net Increase/(Decrease) in Cash & Cash Equivalents	( <b>A+B+C</b> )	145.00	-517.84	
	Cash & Cash Equivalents as at beginning of the year		391.41	909.25	
	Cash & Cash Equivalents as at end of the year		536.42	391.41	
	Summary of Cash and cash equivalents as at the end of the year				
	Cash on Hand		0.14	0.13	
	Balance with Banks				
	- In Current Accounts / FD etc.		536.28	391.28	
			536.42	391.41	

As per our report of even date

For C D KHAKHKHAR & CO., Chartered Accountants Firm Registration No. 141767W

(CHETAN D KHAKHKHAR) Proprietor Membership No. 122647

28/05/2022 Vapi Nagalaxmi Balasubramanian Whole time Director (00410495)

Manishkumar Bansnarayan Ray Whole time Director(DIN – 03512320)

Balasubramanian Raman CFO(KMP) & Managing Director (DIN-00410443)

#### Note : 2 : SHARE CAPITAL

Shara Capital	As at 31st	March 2022	As at 31st March 2021	
Share Capital	Number	<b>₹</b> in Lakhs	Number	<b>₹</b> in Lakhs
Authorized Equity Shares of Rs.10 each	- 50,00,000	_ 500.00	_ 50,00,000	- 500.00
	-	-	-	-
Issued, Subscribed & Fully paid-up	-	-	-	-
Equity Shares of Rs.10 each	3081000	308.10	3081000	308.10
Total	3081000	308.10	3081000	308.10

#### Note : 2.1: Reconciliation of number of Shares

Particulars	Equity	Shares	s Equity Shares		
	Number	<b>₹</b> in Lakhs	Number	<b>₹</b> in Lakhs	
Shares outstanding at the beginning of the year	30,81,000	308.10	30,81,000	308.10	
Shares Issued during the year	-	-	-	-	
Shares bought back during the year	-	-	-	-	
Shares outstanding at the end of the year	30,81,000	308.10	30,81,000	308.10	

#### **Rights and Obligation of shareholders:-**

The company has issued only one class of equity shares having face value of Rs.10 per share each, holder of equity share is entitled to one vote per share.

In the event of liquidation of the Company, the equity shareholder will be entitled to receive remaining assets of the Company, after settling the dues of preferential creditor as per priority. the distribution will be in proportion to the number equity

#### Note : 2.2 Shares held by promoters at the end of the year 31st March 2022

Sr. No.	Name of Shareholder	No. of Shares held	% of Holding	% Change during the year
1	R. Balasubramanium	1168650	37.93	-
2	Nagalaxmi Balasubramanium	989775	32.13	-
3	Gautam Balasubramaniam	44100	1.43	-
4	Rajlaxmi Balasubramanian	44100	1.43	-

#### Shares held by promoters at the end of the year 31st March 2021

Sr. No.	Name of Shareholder	No. of Shares held	% of Holding	% Change during the year
1	R. Balasubramanium	1168650	37.93	-
2	Nagalaxmi Balasubramanium	989775	32.13	-
3	Gautam Balasubramaniam	44100	1.43	-
4	Rajlaxmi Balasubramanian	44100	1.43	-

#### Note : 3 : Reserve and Surplus

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
A. Securities Premium Account		
Opening Balance	249.30	249.30
Add : Securities premium credited on Share issue	-	-
Balance at the end of the year	249.30	249.30
Surplus :- (Profit & Loss a/c)		
Opening balance	603.82	537.95
(+) Net Profit/(Net Loss) For the current year	100.07	65.87
Balance at the end of the year	703.89	603.82
Total	953.19	853.12

#### **Note : 4 : Long Term Borrowings**

Particulars		As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Secured			
(a) Term loans			
From Bank & Financial Institutions			
- Vehicle Loan		1.73	3.42
(Car Loan is Secured by hypothecation of Car)			
	Sub-total (a)	1.73	3.42
Unsecured Loan from Director and Relatives		625.79	586.00
	Sub-total (b)	625.79	586.00
	Total (a + b)	627.52	589.42

#### Note: 5 : Short Term Borrowings

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Secured		
(a) Working Capital Loans	-	-
(b) Buyers' Credit Facilities - Foreign Currency Loan	1205.46	1656.79
(a) Paripasu charge on all present and future current assets and		
movable fixed assets of the company along with Kotak Mahindra		
and DBS Bank Ltd	-	-
Total	1205.46	1656.79

#### Note : 6 : Trade Payables

	Outstanding for following periods from due date of payment				
Particulars 31.03.2022	Less than 1 Yr	1-2 Year	2-3 Years	More Than 3 Yr	
a) MSME	0.44	-	-	-	
b) Others	466.71	29.70			
c) Others – retention	-	-	-	-	
d) Disputed dues - MSME	-	-	-	-	
e) Disputed dues - Others	-	-	-	-	

	Outstanding for following periods from due date of payment				
Particulars 31.03.2021	Less than 1 Yr	1-2 Year	2-3 Years	More Than 3 Yr	
a) MSME	1.25	-	-	-	
b) Others	2434.86	81.31			
c) Others – retention	-	-	-	-	
d) Disputed dues - MSME	-	-	-	-	
e) Disputed dues - Others	-	-	-	-	

Steps have been taken to identify the suppliers who qualify under the definition of micro and small enterprises, as defined under the Micro, Small and Medium Enterprises Development Act 2006. Since no intimation has been received from the suppliers regarding their status under the said Act as at 31st March 2022, disclosures relating to amounts unpaid as at the year end, if any, have not been furnished. In the opinion of the management, the impact of interest, if any, that may be payable in accordance with the provisions of the Act, is not expected to be material.

#### **Note : 7 : Other Current Liabilities**

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
(i) Current maturities of Long Term Debt		
(i.e. Term Liability classified as current) Vehicle Loan	1.69	1.55
Tata capital financial services	-	9.17
(ii) Statutory Remittance		
Contribution to PF payable	0.88	0.85
TDS Payable	0.90	0.61
TCS Payable	0.05	2.95
Professional Tax Payable	0.08	0.06
(iii) Credit Balance of Debtors	256.66	246.67
(iv) Other Payables (Specify Nature)		
Bill Discounting Account	2.81	-
Audit Fees Payable	0.25	0.25
Claim Payable	4.18	4.18
Professional Fees Payable	0.41	0.27
Internal Audit Fees Payable A/C	0.45	0.46
Certification Fees Payable A/c	0.45	0.46
Total	268.82	267.48

#### Note: 8: Short Term Provisions

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Provision For		
Provision for I.T. for FY 20-21	-	21.70
Provision for I.T. for FY 21-22	37.11	-
Provision for Interest	2.66	3.01
(ii) Other Expenses		
Outstanding Expenses	0.37	4.30
Total	40.14	29.01

Note : 9 : Property, plant & equipments as on 31st March, 2022 (As per the Companies Act, 2013) - ₹ in Lakhs

		Gross l	Block			Accumulated Depreciation			Net Block		
Fixed Asset	Balance as at 1 April 2021	Additi ons	Dis pos al / Adj ust men t	Balance as at 31st March- 2022	Balance as at 1 April 2021	Deprecia tion charge for the year 2022	Amou nt charge d to Revers e	Deductio ns / Adjustm ents	Balance as at 31st March 2022	Balance as at 31st March 2022	Balance as at 31st March 2021
Tangible Assets											
Computer	8.76	0.85	-	9.61	8.75	0.15	-	-	8.90	0.71	0.00
Office Equipments	2.15	-	-	2.15	1.98	0.09	-	-	2.07	0.07	0.17
Furniture & Fixture	10.56	-	-	10.56	6.92	1.02	-	-	7.95	2.61	3.63
Vehicle	32.37	-	-	32.37	18.16	4.06	-	-	22.22	10.15	14.21
Air conditioner	1.71	-	-	1.71	1.47	0.14	-	-	1.61	0.09	0.24
Printer	0.22	-	-	0.22	0.22	-	-	-	0.22	-	-
Mobile	1.09	-	-	1.09	0.60	0.16	-	-	0.77	0.33	0.49
Office Premises	12.33	-	-	12.33	-	-	-	-	-	12.33	12.33
Total	69.19	0.85	-	70.04	38.11	5.63	-	-	43.74	26.29	31.08

#### Note: 10: Long Term Loans and Advances

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Other Long Term Loans & Advances Security Deposits		
Deposit for Vapi Office	1.21	1.21
Security Deposit with GEB	0.33	0.33
Deposit for Mumbai Office	1.00	1.00
(recoverable in cash or kind or for value to be received)		
Total	2.54	2.54

#### Note : 11 : Trade Receivables

Particulars	As at 31st March 2022	As at 31st March 2021
	<b>₹</b> in Lakhs	<b>₹</b> in Lakhs
(Unsecured and Considered Good)		
Over Six Months	485.83	379.88
Others	2139.45	4452.03
Total	2625.28	4831.91

#### Trade Receivables ageing schedule as at 31st March, 2022 ( Rs. In Lakhs )

Particulars	Less than 6 months	6 mt – 1 Yr	1 – 2 Yr	2 – 3 Yr	More than 3Yr
Trade Receivables	2139.45	89.93	395.90	-	-

#### Trade Receivables ageing schedule as at 31st March, 2021 ( Rs. In Lakhs )

Particulars	Less than 6 months	6 mt – 1 Yr	1 – 2 Yr	2 – 3 Yr	More than 3Yr
Trade Receivables	4452.03	379.88	-	-	-

Note : 12 :	Cash and	<b>Bank Balances</b>
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Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
a. Cash & Bank Equivalent		
Cash on hand	0.14	0.13
Balances with banks		
State Bank of India, Vapi - current	-	2.66
Kotak Mahindra Bank (CCH)	235.71	223.93
Margin A/c	1.95	2.22
DBS Bank Ltd	173.39	31.12
Kotak Mahindra Bank	37.80	13.35
Kotak Mahindra Bank - EGGS	0.25	0.25
ICICI Bank A/c	-	32.92
b. Balance in Deposit Accounts		
Fixed Deposit with Kotak Mahindra Bank	80.85	79.82
Fixed Deposit with ICICI Bank Ltd	6.32	5.00
Tota	1 536.42	391.41

#### Note : 13 : Short Term Loans and Advances

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
(Unsecured and Considered Good)		
Advance Paid to Suppliers	614.22	814.39
Interest Receivable on FDR	0.50	-
Interest Receivable Others	14.13	21.42
Advance to Employee	0.10	-
Advance for Travelling	0.36	0.36
Prepaid Insurance	0.71	0.63
Bill Discounting Account	-	11.93
Imprest A/c - Mumbai office	0.09	0.09
GST a/c	8.90	40.66
MEIS Receivable A/c,	1.18	1.18
Deposit with Adani port	2.00	2.00
Total	642.19	892.66

#### **Note : 14 : Other Current Assets**

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Net Income Tax ( Adv Tax +TDS -Prov. For Tax-Refund of I.T.)	63.53	68.39
Deffered Tax Income IPO	-	2.51
Total	63.53	70.90

#### Note : 15 : Revenue from Operation

Particulars		As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Sale of goods/services as applicable			
Sales of goods (Domestic)		33517.47	20669.79
Export sales		-	-
Sales of Finished Paper		3630.13	3451.12
-	Total	37147.60	24120.91
Sale of services		599.54	609.36
	Total	599.54	609.36
Other Operating Revenue		17.51	35.47
	Total	17.51	35.47
	Gross Total	37764.64	24765.74

#### Note : 16 : Other Income

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Other Non Operating Revenue		
Bill Discounting charges recovered	0.70	-
Damage charges sales	0.24	-
Delayed Interest Charges Recovered	170.82	170.41
Interest received(Kotak)	4.19	13.49
Interest received(DBS bank)	0.28	10.19
Exchange Rate Fluctuation	-	46.76
Misc income	0.03	-
Interest on Income Tax refund f.y. 19-20	3.22	-
Interest on Income Tax refund f.y. 20-21	0.63	
Interest received (ICICI Bank)	0.31	-
Interest from Others	7.90	40.22
Gross Total	188.33	281.07

#### **Note : 17 : Purchase of Traded Goods**

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Purchase of Trading Goods	33297.32	20303.97
Purchase of Services	599.23	800.72
Purchase of Finished Paper	3600.15	3440.14
Total	37496.70	24544.83

#### Note : 18 : Employee Benefit Expenses

Particulars		As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Salaries to Director		28.80	28.80
Bonus to staff		5.36	5.70
Contribution to EPF		5.36	5.43
Leave surrender salary		0.28	-
Salaries-staff		26.99	29.79
Staff welfare expenses		0.79	0.52
	Total	67.58	70.24

#### Note : 19: Finance Cost

Particulars	As at 31st March 2022 ₹ in Lakhs	As at 31st March 2021 ₹ in Lakhs
Interest on bank	9.15	12.93
Bill discounting charges	-	29.95
Interest on buyer's credit	24.89	46.62
Withholding TAX	2.38	4.01
Loss on exchange fluctuation on BC	104.19	106.95
LOU Commission	4.86	7.43
Other Borrowing Cost		
Bank charges	14.83	10.15
Swift charges	6.37	5.59
SBLC commission	12.00	12.81
Processing fees	12.40	19.01
Interest On Tata Capital	0.54	2.47
Interest On WCDL A/C	-	21.51
Total	191.61	279.44

#### Note : 20 : Other Expenses

Particulars	As at 31st March 2022	As at 31st March 2021
Auditor Remuneration	<b>₹ in Lakhs</b>	<b>₹ in Lakhs</b> 0.80
Business Promotion Expenses	0.80	0.15
Meeting Expenses	0.11	0.15
Professional Fees	3.19	3.15
Professional Tax Company	0.03	0.03
Books & Periodicals	0.05	0.03
Sundry Expenses	6.93	13.76
Commission	0.75	0.36
Computer Expenses	0.77	0.30
Conveyance Expenses	0.56	1.29
Difference in Duty (Custom Duty)	0.50	1.23
Duty paid a/c GST	-	0.96
Director Sitting Fees	1.60	1.44
Discount on Sales	1.00	9.31
Misc Office Expenses	2.17	0.93
Refurbishment office Expenses	10.32	0.93
Donation 80G	1.25	
Interest Paid Expenses car	0.37	0.71
Interest Paid in GST	2.25	0.71
Interest on TCS	0.00	_
Interest on TDS	0.00	_
Electricity Charges	0.87	0.86
Insurance	1.20	0.61
Shipping Line Charges	0.45	0.09
Internal Audit Fees	0.50	0.50
Internet charges	0.30	0.22
L/C Advising charges	0.03	0.03
Medical Expenses	0.78	0.89
Membership & Subscription	0.45	0.25
Office Rent	6.47	5.10
Postage, Telegram, Courier & Telephone	0.69	0.58

Gross Total	54.74	57.78
Web Hosting Fees	-	0.21
NSDL/CDSL Charges	0.56	0.27
Vehicle Expenses	2.04	1.18
Travelling (Director & Other)	1.55	0.28
Tally Software Service	0.11	0.31
Software Solution Expense	5.10	5.10
ROC Filling Fees	0.08	0.06
Repair and Maintenance	1.42	2.47
Ratting Expenses	0.40	0.50
Rate Difference	-	1.11
Rate & Taxes	0.33	0.77
Printing and Stationery	0.95	1.62

#### Notes forming part of the Financial Statements

#### 1. Corporate Information

Gautam Exim Limited ("the Company") is a Trader and Importer of Imported Waste Paper and Indigenous Waste Paper, Chemicals and finished paper.

The Registered Office of the Company is located in Vapi, South Gujarat.

#### 2. Significant accounting policies

#### a. Basis for preparation of Accounts:

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013, and the relevant provisions of the Companies Act, 2013 ("the 2013 Act"). The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year.

#### b. Use of Estimates

The preparation of the financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known/materialise.

#### c. Cash and cash equivalents

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term balances (with an original maturity of three months or less from the date of acquisition), highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

#### d. Cash flow statement

Cash flows are reported using the indirect method, whereby profit/(loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or Company are segregated based on the available information.

#### e. Property, Plant and Equipments

Tangible assets are carried at cost less accumulated depreciation / amortization and impairment losses, if any. The cost of property, plant and equipments comprises its purchase price net of any trade discounts and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use, other incidental expenses and interest on borrowings attributable to acquisition of qualifying property, plant and equipments up to the date the asset is ready for its intended use.

#### Depreciation

Depreciable amount for assets is the cost of an asset, or other amount substituted for cost, less its estimated residual value.

Depreciation on tangible assets is calculated on the straight-line basis over the estimated useful life of all assets. The lives are in accordance with Schedule II to the Companies Act, 2013.

#### f. Borrowing Cost

Borrowing costs include Bank charges, Bank Guarantee Commission and Loan Processing charges.

#### g. Employee Benefits

Contribution to employee's benefit funds remitted to statutory authority is charged to revenue if any. No provision has been made for accruing liability for gratuity to employees. Gratuity payable is accounted for as and when payment are made.

#### h. Revenue recognition :

Net value of sales of goods and services are considered under revenue from operation.

Income from services: Revenues from contracts priced on a time and material basis are recognized when services are rendered and related costs are incurred.

#### Other income:

Interest Income is accounted on accrual basis.

#### i. Foreign currency transactions and translations :

The foreign exchange earnings was Rs. Nil The foreign exchange outgo was Rs. 319,45,56,497/- (USD \$ 4,29,41,972.20)

#### j. Earnings per share :

Basic earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) by the weighted average number of equity shares outstanding during the year.

#### k. Taxes on income :

Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provisions of the Income Tax Act, 1961.

Deferred tax is recognized on timing differences, being the differences between the taxable income and the accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax is measured using the tax rates and the tax laws enacted or substantially enacted as at the reporting date. Deferred tax liabilities are recognized for all timing differences. Deferred tax assets in respect of unabsorbed depreciation and carry forward of losses are recognized only if there is virtual certainty that there will be sufficient future taxable income available to realize such assets. Deferred tax assets are recognized for timing differences of other items only to the extent that reasonable certainty exists that sufficient future taxable income will be available against which these can be realized. Deferred tax assets and liabilities are offset if such items relate to taxes on income levied by the same governing tax laws and the Company has a legally enforceable right for such set off. Deferred tax assets are reviewed at each Balance Sheet date for their reliability Current and deferred tax relating to items directly recognized in equity is recognized in equity and not in the Statement of Profit and Loss.

#### I. Related Party Disclosure

The detail of Related Party disclosure, as required by AS-18 "Related Party Disclosure" is as under:

i. List of related parties and nature of relationship:

Sr. No.	Nature of Relationship	Name of Related Party
1	Key Management Personnel	Mr. Balasubramanian Raman
		Mrs. Nagalakshmi Balasubramanian
		Mr. Manishkumar Bansnarayan Ray
		Miss. Silky Bhikhalal Shah

#### ii. Transaction with related parties

Sr. No.	Particulars	Nature of Transaction	As on 31-03-2022
1	Mr. Delecubramanian Domon	Directors Remuneration	9,00,000
1	Mr. Balasubramanian Raman	Rent Office	4,80,000
2	Mrs. No colabohmiDalaguhramanian	Directors Remuneration	4,80,000
Z	Mrs. NagalakshmiBalasubramanian	Software Solution Charges	5,10,000
3	Mr. ManishkumarBansnarayan Ray	Directors Remuneration	15,00,000
4	Miss. Silky Bhikhalal Shah	Remuneration	1,95,000

#### m. Micro, Small and Medium Enterprises

According to the information and explanation provided to us, the Division has no amounts due to suppliers under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED) as at 31-03-2022 to the extent such parties have been identified by the management.

#### n. Ratio Disclosure

Current Ratio : 1.92, Debt Equity Ratio : 1.45, Return on Equity : 2.59, Inventory turnover Ratio : NA, Trade receivable turnover Ratio : 10.13, Trade payable turnover Ratio : 24.88, Working Capital turnover Ratio : 20.35, Net profit Ratio : 0.26, Return on capital employed : 0.17.

#### o. Additional Information

Sr. No.	Particulars	As on 31-03-2022	As on 31-03-2021
(i)	Auditor's Remuneration		
	- For Audit & Taxation Matters	27,500	27,500
	- For Company Law Matter	50,000	50,000
	- For other Services	2,500	2,500
(ii)	Value of Imports on C.I.F basis	319,20,67,082	193,92,63,387
(iii)	Expenditure in foreign currency during the year	24,89,415	46,61,945
(iv)	Earning in Foreign Currency during the year	-	-
(v)	Imported and Indigenous Consumption of Materials	368,97,47,457	237,44,10,653

p. The Contingent liability in respect of bill discounted under LC as on 31st March2022 amounts to Rs.18,43,01,797/-

q. Previous Year Figures have been regrouped recasted wherever necessary.

#### For C D KHAKHKHAR & CO., Chartered Accountants Firm Registration No. 141767W

Nagalaxmi Balasubramanian Whole time Director (00410495) Manishkumar Bansnarayan Ray Whole time Director(DIN – 03512320)

(CHETAN D KHAKHKHAR) Proprietor Membership No. 122647

28/05/2022 Vapi Balasubramanian Raman CFO (KMP) & Managing Director (DIN-00410443)

CIN: L51100GJ2005PLC046562 Regd Off: PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA Email ID: grrp11850@gmail.com Website: <u>www.gautamexim.com</u>, Tel: 0260-2432998, Fax: 0260-2430106

## **ATTENDANCE SLIP**

PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL

DP ID	Name & Address of The Registered Shareholder /Proxy
Regd. Folio No.	
No. of Shares	

I certify that I am a registered Shareholder/proxy for the registered Shareholder of the Company.

I hereby record my presence at the 17<sup>th</sup> ANNUAL GENERAL MEETING of the Company held on Thursday, the 01<sup>st</sup> September, 2022 at 04.00 p.m. at PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA.

Name of Shareholder/Proxy\_\_\_\_\_

Signature of Shareholder/Proxy\_\_\_\_\_

#### Form No.MGT-11

#### **Proxy Form**

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

Name of the member (s):		
Registered Address:		
E-mail Id:		
Folio No./Client ID No.	DP ID No	

I/We, being the member (s) of equity shares of the Gautam Exim Limited, hereby appoint.

1. Name		
Address		
E-mail		
Or failing him / her	Signature	
2. Name	<u>·</u> ·	
Address		
E-mail		
Or failing him / her	Signature	
3. Name	· · ·	
Address		
E-mail		
Or failing him / her	Signature	

as my/ our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 17<sup>th</sup> Annual General Meeting of the Company, to be held on Thursday, 01st September, 2022 at 04.00 p.m. at PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD - 396195, GUJARAT, INDIA and at any adjournment thereof in respect of such resolutions as are indicated below:

Item No.	Description of Resolution	Type of Resolution (Ordinary / Special)
	ORDINARY BUSINESS	
1	To receive, consider and adopt the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2022 and the Reports of the Board of Directors and the Auditors	Ordinary
	thereon	Ordinary
2	To appoint a Director in place of Mr. Balasubramanian Raman (DIN: 00410443), who retires by	Ordinary
	rotation and being eligible offers himself for re-appointment.	2

Signed this \_\_\_\_\_\_ day of \_\_\_\_\_\_, 2022

Signature of Shareholder:\_\_\_\_\_\_ Signature of Proxy holder(s):\_\_\_\_\_

Affix Revenue Stamp

Note:

This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting. The Proxy need not be a member of the company

## **BALLOT FORM**

(To be returned to Scrutinizer appointed by the Company)

Name	
Address	
DP ID*	
Client ID*	
Folio No.	
No. of Shares held	

\*Applicable for investors holding Shares in an Electronic form.

I/ We hereby exercise my/our vote in respect of the following resolution(s) to be passed at the  $17^{th}$  Annual General Meeting of the Company, to be held on  $01^{st}$  September, 2022 at 04.00 p.m. at PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA in respect of businesses as stated in the Notice dated  $30^{th}$  July, 2022 by conveying my/our assent/dissent to the said resolutions(s) by placing the tick ( $\sqrt{}$ ) mark at the box against the respective matters:

Item No.	Description of Resolution	Type of Resolution (Ordinary / Special)
	ORDINARY BUSINESS	
1	To receive, consider and adopt the Audited Standalone Financial Statements of the Company for the Financial Year ended March 31, 2022 and the Reports of the Board of Directors and the Auditors thereon	Ordinary
2	To appoint a Director in place of Mr. Balasubramanian Raman (DIN: 00410443), who retires by rotation and being eligible offers himself for re-appointment.	Ordinary

Place :

Date :

Signature of the Member/ Beneficial Owner

#### ELECTRONIC VOTING PARTICULAR

EVEN (E VOTING EVENT NUMBER)

120705

#### INSTRUCTIONS FOR FILLING THE BALLOT FORM

- 1. A member desiring to vote by ballot form may complete this ballot form and send it to the Scrutinizer, appointed by the Company viz: Mr. Vishal Dewang, Practicing Company Secretary, C/o. Gautam Exim Limited, PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD 396195, GUJARAT, INDIA
- 2. In case of Companies, trusts, societies, etc. the duly completed ballot form should be accompanied by a certified true copy of Board Resolution/ Authority.
- 3. Unsigned Ballot Forms will be rejected
- 4. A Member need not cast all the votes in the same way.
- 5. Duly completed Ballot Form should reach the Scrutinizer not later than 5.00 p.m. on Wednesday, the 31<sup>st</sup> August, 2022 at the address mentioned in point no.1 above.
- 6. The Scrutinizer's decision on the validity of Ballot Form will be final.

# If undelivered please return to

## **GAUTAM EXIM LIMITED**

## **Registered Office**

PLOT NO. 29, PAVITRA, 2ND FLOOR, OPP. SARGAM SOCIETY, CHARWADA ROAD, G.I.D.C., VAPI, VALSAD – 396195, GUJARAT, INDIA

Tele / Fax : 91 – 260 – 2432998 / 2430106 Website : www.gautamexim.com